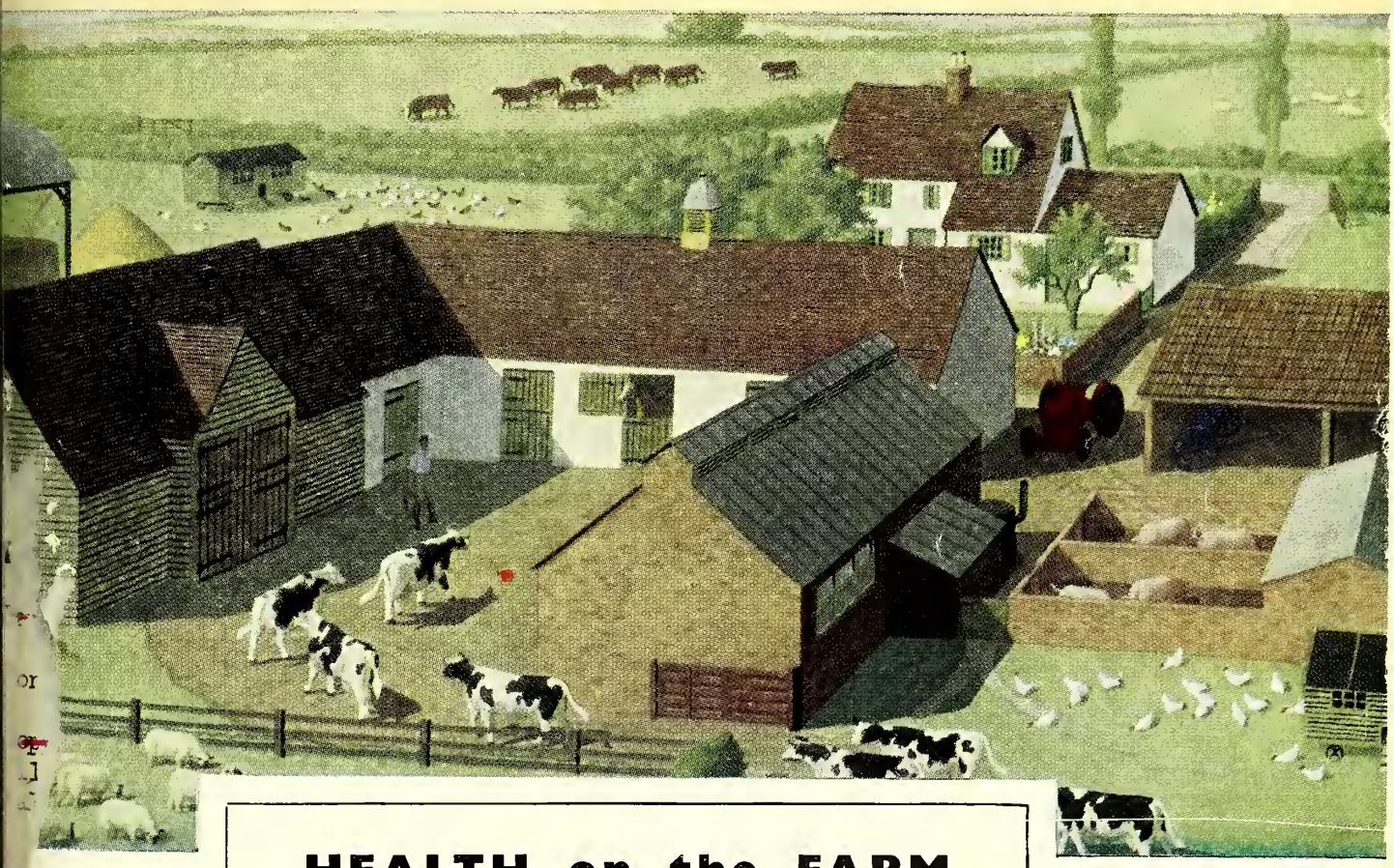
W.C.R.L.
23 MAR 1956

The
CHEMIST AND DRUGGIST

For Retailer, Wholesaler and Manufacturer

MARCH 24 1956



HEALTH on the FARM

Farm health means farm wealth—and can also mean profit for *you*. Supported by extensive publicity in the Farming and Poultry press, such products as 'Sulphamezathine' Sodium Solution 16% for coccidiosis, 'Phenovis' for parasitic roundworms, 'Lorexane' Antiseptic Cream for wounds and fly strike, I.C.I. Udder Wash and 'Cetavlon' Concentrate M.C., safeguards against mastitis, 'Minel' the combined worm and fluke remedy, 'Gammexane' Louse Powder, and other I.C.I. Aids to Healthy Stock, are in steadily growing demand—a demand which you can help to meet with advantage.

IMPERIAL CHEMICAL (PHARMACEUTICALS) LIMITED, WILMSLOW, MANCHESTER
Ph.582
A subsidiary company of Imperial Chemical Industries Limited

ICI

WRIGHT'S

DOMESTIC AND GARDEN ANTI-PEST PREPARATIONS

WRIGHT'S
OFFER
SPECIAL 12 FOR 11
BONUS

Free delivery in our van area
Outside an area minimum order £5 assorted carriage paid.

MINIMUM QUANTITY FOR BONUS TERMS 3 DOZEN

FOR KILLING FLIES ★ MOTHS SLUGS ★ BEETLES ★ MOSQUITOES
ANTS ★ GREENFLY ★ WASPS ★ WEEDS ★ WIREWORMS

For sale by Chemists only!

ATTRACTIVE SHOWCARD and COUNTER-DISPLAY LEAFLETS AVAILABLE

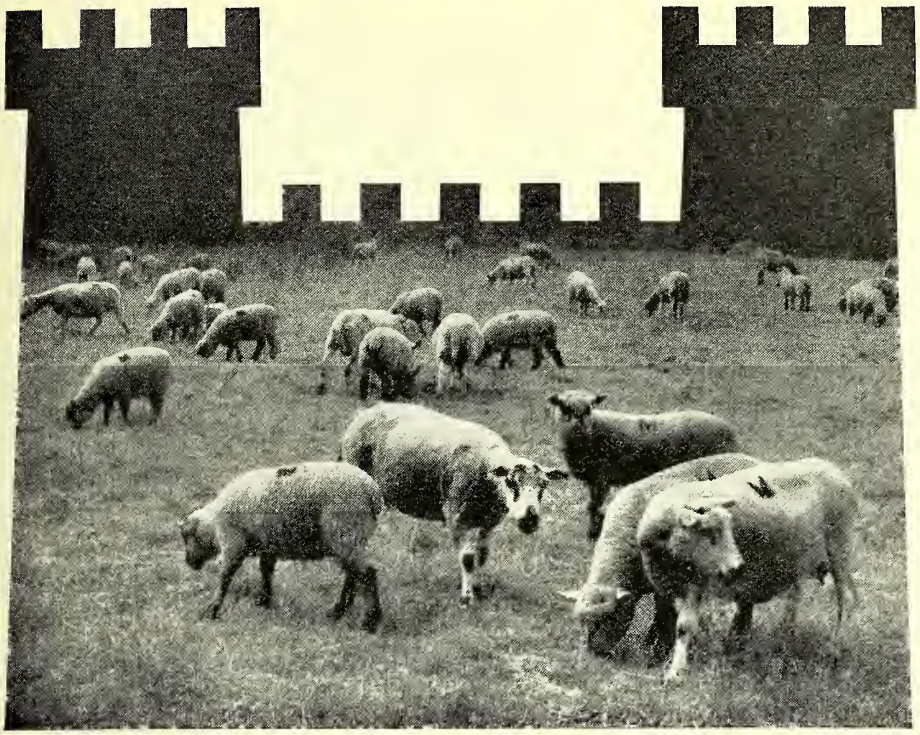
Preparation	All Purchase Tax Free	Per Dozen	Retail Price
Wright's Ant Killer	*Small Squeeze Drums*	10/-	1/3
	Medium Squeeze Drums	13/6	1/7
Wright's D.D.T Anti-Moth and Insecticide Powder	*Puffer Tins*	7/6	11d.
	Small Squeeze Drums	8/9	1/2
	Medium Dredger Tins	12/6	1/9
Wright's D.D.T. Insecticide Spray with Pyrethrum	*5 oz. fluid*	11/6	1/5
	10 oz. fluid	17/6	2/1
	20 oz. fluid	29/3	3/6
Wright's D.D.T. Wettable Powder Spray	*Small Drum*	11/6	1/5
Wright's Derris Dust	*Small Containers*	7/3	1/-
	Medium Containers	9/9	1/4
Wright's Derris Liquid Water Spray	*5 oz. fluid*	20/6	2/6
Wright's Gamma Dust Pest Killer	*Small Squeeze Drums*	8/3	1/1
	Medium Squeeze Drums	10/9	1/5 *

Preparation	All Purchase Tax Free	Per Dozen	Retail Price
Wright's Lawn Weed Killer Selective 2: 4-D Amine Salt	*5 oz. fluid*	24/6	2/9
Wright's Nicotine Spray 20% W/V	*2 oz. fluid*	16/3	2/-
Wright's Paradichlorobenzene Anti-Moth	*4 oz. Tins*	10/-	1/2
	8 oz. Tins	15/3	1/9
	16 oz. Tins	26/6	2/10
Wright's Slug Killer	*Small Containers*	7/9	1/1
	Medium Containers	12/3	1/6
Wright's Wasp Killer (Non-Poisonous)	*Small Drums*	8/-	1/1
Wright's Weed Killer	*1 lb. Tins*	19/3	2/2
	2 lb. Tins	34/9	3/10
Wright's Wireworm Killer	*Small Containers*	7/3	1/- *
	Medium Containers	9/9	1/4

**New Preparations.*

Send in your order now!

WRIGHT LAYMAN & UMNEY LIMITED, 42-50 SOUTHWARK STREET, LONDON, SE1 *Telephone: HOP 4021 (10 lines)*



Safeguarding the NATION'S FLOCKS

A threat to flocks at any time, swift-killing pulpy kidney disease can cause real havoc among lambs in Spring. Two means of prevention are effective: inoculation with 'Wellcome' Pulpy Kidney Antiserum, which gives immediate but temporary immunity; and inoculation with the slower-acting 'Wellcome' Improved Pulpy Kidney Vaccine, which provides more prolonged protection. The Antiserum is supplied in containers of 100 c.c. (50 lamb or 20 sheep doses); the Vaccine in containers of 50 c.c. (25 doses). Both will be wanted in quantity by farmers during the coming months. Be sure to have stocks on hand. Order NOW.

'WELLCOME' BRAND

Improved Pulpy Kidney Vaccine

Pulpy Kidney Antiserum PREPARED AT THE WELLCOME RESEARCH LABORATORIES

BURROUGHS WELLCOME & CO. (THE WELLCOME FOUNDATION LTD.) LONDON

'PREMARIN'

an effective oestrogen with minimal side effects

'PREMARIN' is a preparation of conjugated oestrogens for oral administration in tablet form.

Unlike stilboestrol, 'Premarin' is comparatively free from side effects even on prolonged and high dosage.

Indicated for:

* Functional uterine bleeding
* Inhibition of lactation
* Hypogenitalism and functional amenorrhœa
* Symptoms of the menopause
* Prostatic carcinoma
* Senile vaginitis, Kraurosis vulvae and Pruritus vulvae

Tablets of 0.625 *mg.* (*total conjugated natural oestrogens*) *in containers of* 100 *and* 1,000.
Tablets of 1.25 *mg.* (*total conjugated natural oestrogens*) *in containers of* 30, 100, *and* 1,000.

'Premarin' contains:
Oestrone sulphate plus the sulphates of equilin, equilenin, β-oestradiol, and β-dihydroequilenin. Other α- and β-oestrogenic " diols " are also present in varying amounts as water-soluble conjugates.

Distributed in the United Kingdom by arrangement with Ayerst, McKenna & Harrison Ltd., Montreal, Canada

BY IMPERIAL CHEMICAL (PHARMACEUTICALS) LIMITED, FULSHAW HALL, WILMSLOW CHESHIRE

A subsidiary company of Imperial Chemical Industries Limited

Ph.625

SKY—the new **blue** toothpaste—is going to make a sensational impact when this ½-page advertisement appears in the Daily Express on March 28th.

Make sure your stocks are sufficient to meet the demand that will follow. Make sure you display it! SKY means real **PROFITS** for you!

IT'S NEW!

—the blue toothpaste

Sky for whiter teeth

FIRST EVER
national press
advertising campaign
for sunglasses!

Nationwi
will boost
BARTEX

250,000 pairs of Bartex Featherweight Sunglasses were sold last summer without the aid of advertising. This summer—backed by spectacular, large-space advertising in the national Press—sales will undoubtedly fly to record heights.

HALF PAGES IN:
DAILY EXPRESS : RADIO TIMES
DAILY MIRROR : SUNDAY PICTORIAL
11" x 3 COLUMNS IN:
NEWS OF THE WORLD

Will be seen and read by **67,970,000** *MEN AND WOME*

ALFRED FRANKS & BARTLE

Advertising
956 sales of
erweight SUNGLASSES

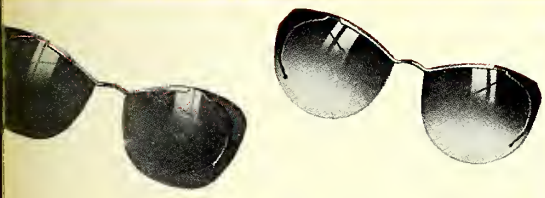
PLAN TO PROFIT NOW

ere's your chance to double your sunglass sales!
lace an order now with your usual wholesaler.
atch for further announcements.

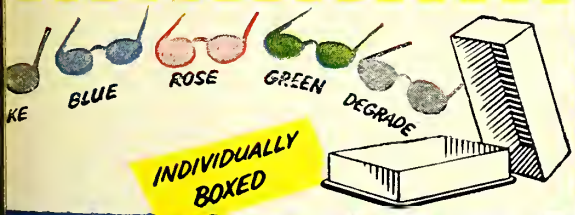
These exclusive selling points are making BARTEX famous

- UNBREAKABLE RHODOGLASS lenses that cut down harmful ultra-violet and infra-red rays
- BARTEX COLOUR A choice of 5 lens colours.
- NEW STYLES Attractive new shapes for men and women.
- BARTEX FEATHERWEIGHT LIGHTNESS

* SEND NOW FOR THE 1956 BARTEX BROCHURE GIVING DETAILS OF RANGE, STYLE AND PRICES



CLIPOVERS *Small, Medium & Large sizes*
Smoke **5/3** retail Degrade **5/11** retail



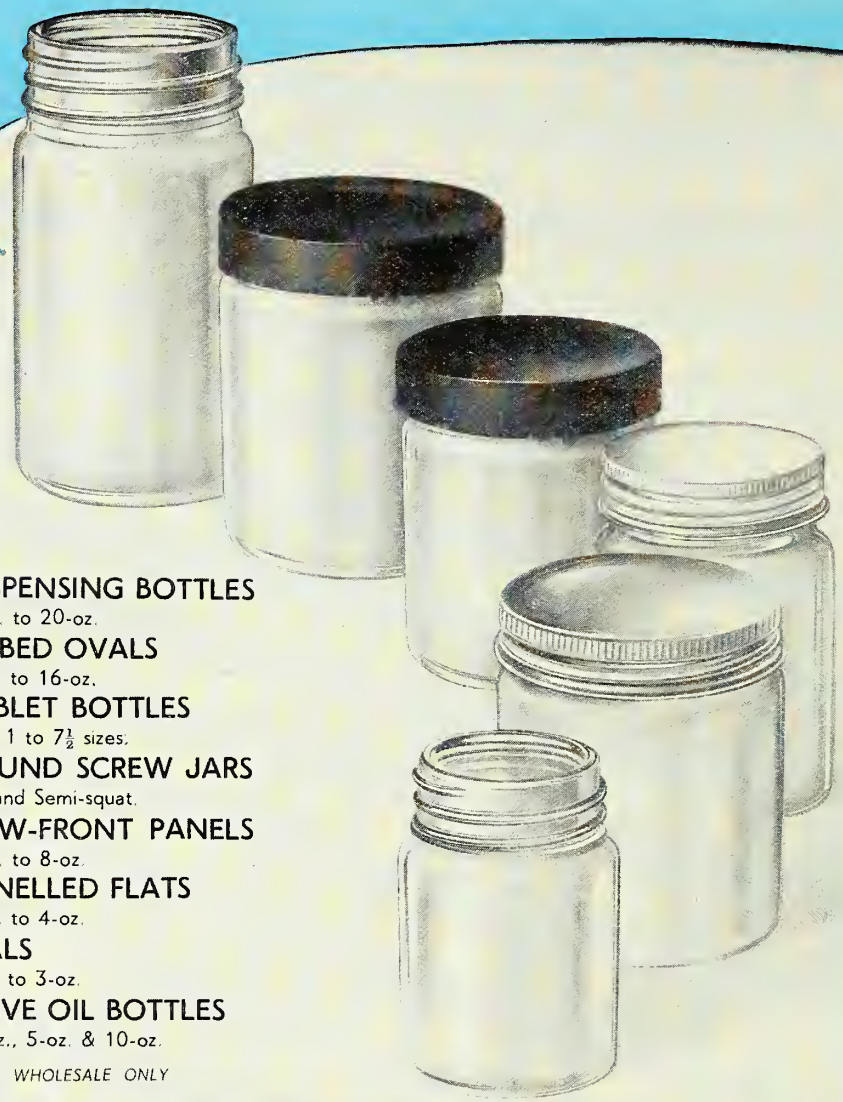
10/6 RETAIL *Lens Colours : SMOKE, BLUE, GREEN, ROSE*

13/6 RETAIL *Colours : SMOKE, BLUE, GREEN, ROSE, DEGRADE*

O. LTD 226/8 GRAYS INN ROAD, LONDON, W.C.I.
Telephone: TERminus 9865/8

Quality

in White Flint Glass Containers



DISPENSING BOTTLES
1-oz. to 20-oz.

RIBBED OVALS
½-oz. to 16-oz.

TABLET BOTTLES
Nos. 1 to 7½ sizes.

ROUND SCREW JARS
Tall and Semi-squat.

BOW-FRONT PANELS
1-oz. to 8-oz.

PANELLED FLATS
1-oz. to 4-oz.

VIALS
½-oz. to 3-oz.

OLIVE OIL BOTTLES
2½-oz., 5-oz. & 10-oz.

WHOLESALE ONLY

NATIONAL GLASS WORKS (YORK) LTD.

FISHERGATE YORK Tel. YORK 3021
ALSO AT 105 HATTON GARDEN LONDON, E.C.1
TEL. HOLBORN 2146

TRADE N MARK

- *Prompt delivery from stock*
- *Packed in easily handled cartons*

Bow-Front Panels now also available in 16 oz. size.

DABitoff

ANNOUNCEMENT

A new Company, under entirely new administration—The DABitoff Company (1956) Limited has acquired DABitoff. Unrestricted supplies are available and prompt delivery will be effected to the trade by the Sole Distributors.

To mark the change in ownership and to enable Chemists to meet the heavier demand which will be promoted by the resumption of advertising on a nation-wide scale, an attractive Bonus Offer is now made . . . see the details below.

Sole Distributors :-

FASSETT & JOHNSON LIMITED

86 CLERKENWELL ROAD, LONDON, E.C.1. CLErkenwell 2336

and

6, CROW STREET, DUBLIN. DUBLIN 71112/3

BONUS OFFER 12 invoiced as 11 for minimum orders of 3 doz.

Retail price 2/- per bottle • Trade price 18/- per doz.

Bonus Offer available until April 30th, 1956

DABitoff, the Handy Home Dry Cleaner with the unique fitted Cleaning Pad, is supplied in attractive display outers containing 6 bottles for convenient presentation to your customers.

DABitoff has been awarded the Official Seal of Guarantee of the British Institute of Good Housekeeping.

DABitoff is non-inflammable and non-spilling and has won the confidence of millions of housewives.

DIFFERING FROM TAB. CODEIN. CO. B.P.

Codis

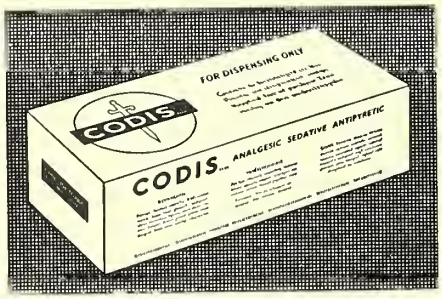
contains aspirin in soluble form

COMBINED WITH CODEINE PHOSPHATE AND PHENACETIN

THE ASPIRIN contained in "Codis" forms calcium aspirin immediately the tablet is dissolved in water.

So Codis conforms with the growing medical preference for aspirin in soluble form. Codis has all the therapeutic properties of Tab. Codein. Co. B.P., but dissolves more readily and is less likely to cause gastric irritation.

The advantages of Codis, and its consistently high quality are being continually brought to the attention of doctors, and sampling facilities are available to them.



COMPOSITION

Each Codis tablet contains:—Acid. Acetylsalicyl. B.P. 4 gr., Phenacet. B.P. 4 gr., Codein. Phosph. B.P. 0·125 gr., Calc. Carb. B.P. 1·2 gr., Acid. Cit. B.P. (Exsic.) 0·4 gr.

Codis (Regd.) is not advertised to the public

DISPENSING PACK. (Purchase Tax Free.) 300 tablets in distinctive gold foils of 6 tablets each, 15/- per box.

PUBLIC SIZE. Pack of 20 tablets (in foil), 2/8 inc. P.T.

RECKITT & COLMAN LTD., HULL & LONDON (PHARMACEUTICAL DEPT., HULL)

Ronson present a two-fisted campaign for the Ronson Electric Shaver to punch up your sales in '56

WHAM! **Look at this 5-star deal—open to you from Feb. 1st to April 30th.**

YOU ORDER	YOU GET	YOU EARN
* 12 SHAVERS	13 SHAVERS —one FREE!	£7.4.9 EXTRA
* 6 SHAVERS	7/6 extra discount on each Shaver	£2.5.0 EXTRA
Similar discount per Shaver also given on orders for 7 to 11		
* 3 SHAVERS	5/- extra discount on each Shaver	15/- EXTRA
Similar discount per Shaver also given on orders for 4 or 5		

* **New improved deferred terms scheme now operating.**
* **Three months credit if you order now,** under any one of the above deals. Goods will be invoiced during period of special offer but you do not pay till May 1st. **N.B. Any purchase tax reductions in the April Budget will be credited on the final statement on May 1st.**

PLUS an extra bonus for your staff ! A free Ronson lighter to each who sells six Shavers !

WHAM! **45,110,469** advertisements in less than three months ! . . .

Heavyweight half-page Daily Express 11,608,000 readers !

WHAM! **Mar. Apr. May !** Heavyweight support, big spaces in leading national and provincial newspapers and magazines.

AND STRIKING DISPLAY MATERIAL !

For full details see your Ronson salesman or write direct to Ronson Products Ltd., Ronson House, Strand, London, W.C.2.

"Skylon" POLYTHENE BOAT SHAPED BABIES FEEDING BOTTLE

This new boat shaped babies' polythene feeding bottle has been specially developed to meet popular request. It is unbreakable, hygienic, tasteless, odourless and unaffected by foodstuffs. Openings at either end make for easy cleaning and its light weight makes it ideal for the small infant. All standard teats and valves will fit the necks.

P.A.T.A.

Packed in individual cartons with full sterilizing instructions.

SKY LON
REGD TRADE MARK

FIBRENYLE
LIMITED

ACORN 5073/4

157 DUKES ROAD · WESTERN AVENUE LONDON · W.3

Have you seen THIS

new beautifully designed show card size 23" x 17½" in 6 bright colours?

Supplied with two side panels each 17"x10" the whole making an attractive window display, or can be used separately as counter show cards.

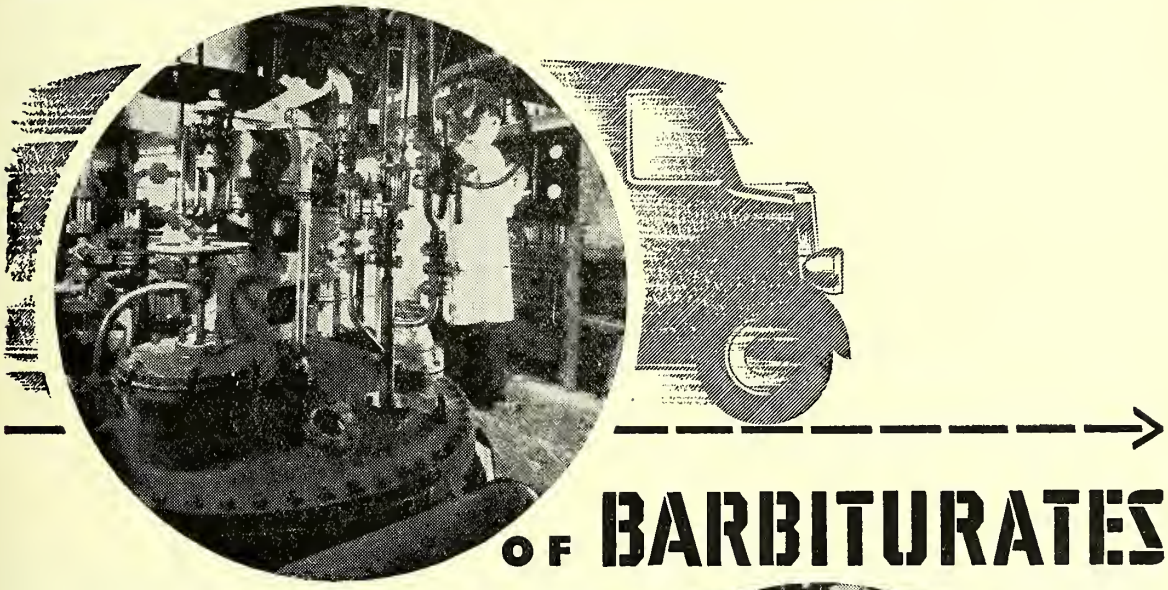
NOW IS THE TIME

to make a window display and ensure a steady flow of repeat orders for "AUTUMN SUN," *the Malt and Oil with the taking flavour.*

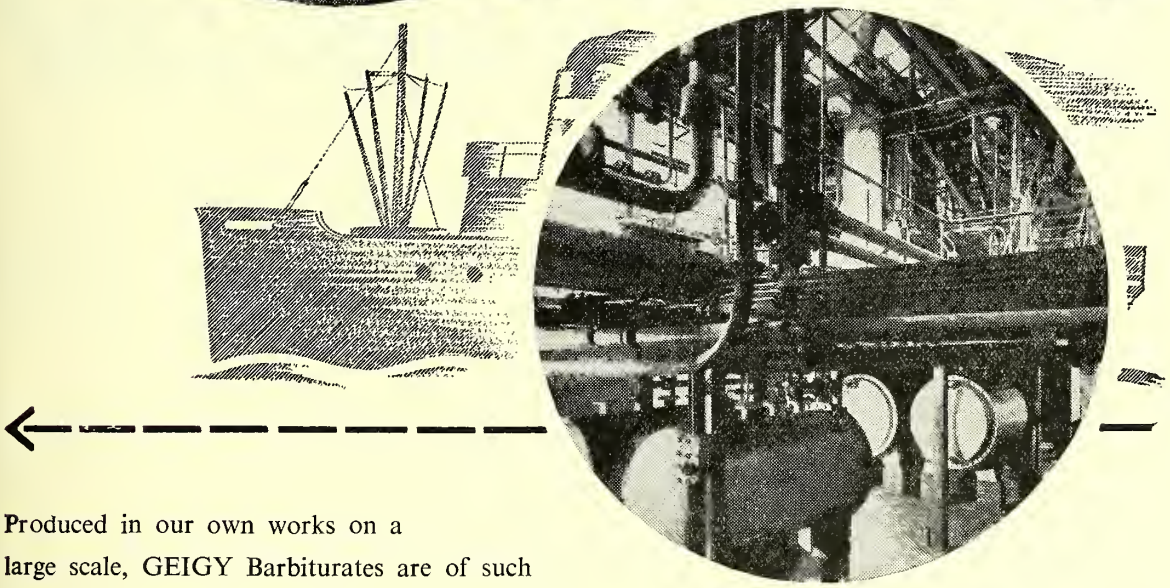
The complete set is FREE; ask our representative or write direct, sent post free.

EDME LIMITED
IMPERIAL HOUSE
84-86, REGENT STREET, LONDON, W.1
Works: Mistley, Essex.

LARGE SCALE PRODUCTION



OF BARBITURATES



Produced in our own works on a large scale, GEIGY Barbiturates are of such purity that they are used with perfect confidence by the Medical Profession in all parts of the world.

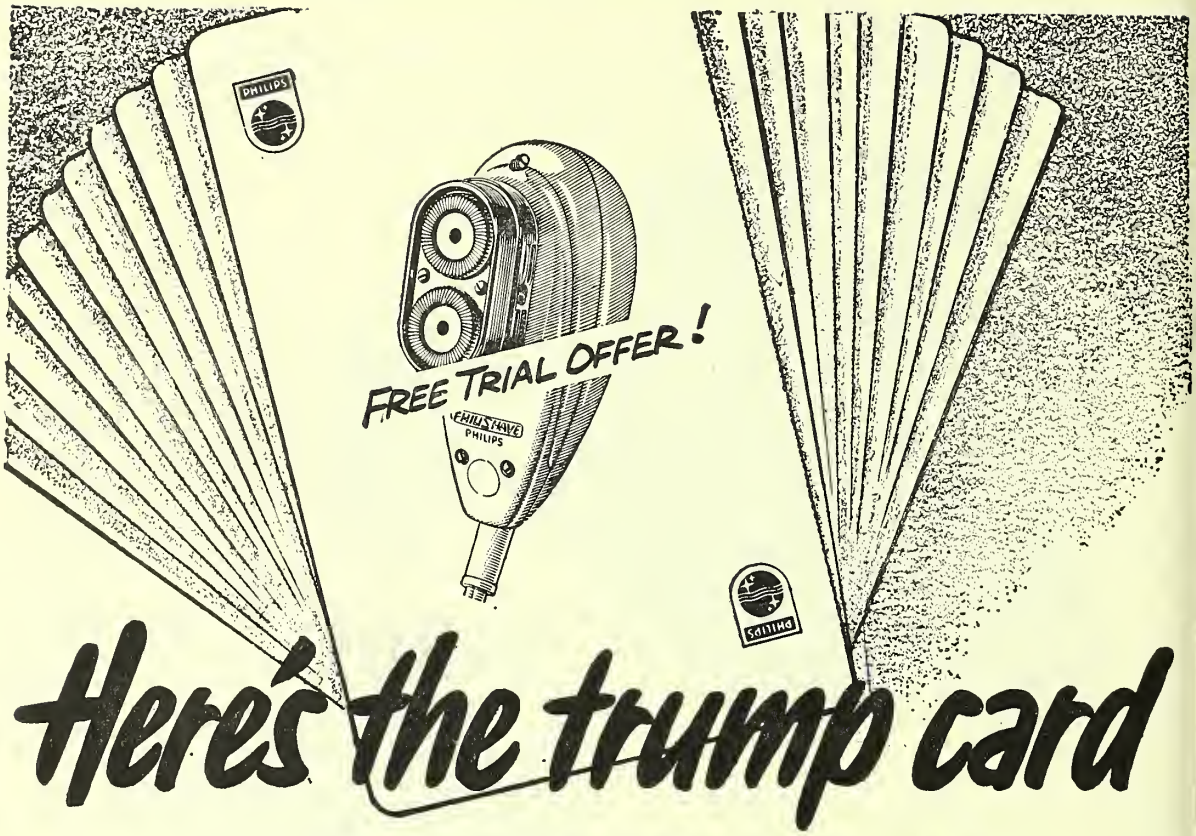
Phenobarbitone B.P.	Phenobarbitone Sodium B.P.
Barbitone B.P.	Barbitone Sodium B.P.
Butobarbitone B.P.C.	Amylobarbitone B.P.C.
Amylobarbitone Sodium B.P.C.	Cyclobarbitone B.P.C.
Cyclobarbitone Calcium	Hexobarbitone B.P.
Methylphenobarbitone B.P.	Quinalbarbitone Sodium B.P.

GEIGY PHARMACEUTICAL COMPANY LTD

Rhodes, Middleton, MANCHESTER

Geigy

FC22



... to win you big, new sales!

Loan a ' Philishave ' . . . sell a ' Philishave ' ! That's the triumphant success story we're hearing from dealers up and down the land. It just proves that, everywhere, there are men ready, willing and able to buy a ' Philishave '. All they need is a week or fortnight to try the shaver and they'll be back to clinch the sale. To judge from our dealers' reports, a Free Trial Offer almost invariably leads to a sale !

FREE TRIAL SCHEMES are easy to run

Philips supply all you need to operate the ' Philishave ' Free Trial scheme : showcards, agreement forms, mailing shots, etc. Remember, any shaver returned from a Free Trial should be sent to Philips who will return it to you for stock, sterilized, overhauled and in brand new condition. Fill in and post off the coupon below today !

REMEMBER THIS!

Whenever the ' Philishave ' is demonstrated at local and national exhibitions, interested visitors are given the name and address of their nearest Free Trial dealers. In future, make sure these ' pre-sold ' customers come to *you* !

COMPLETE AND POST THIS COUPON TODAY!

To Philips Electrical Limited, Century House, Shaftesbury Avenue, London, W.C.2.

I would like to operate a ' Philishave ' Free Trial Offer scheme. Please send me all the display material, and specimens of agreement forms and sales letters.

NAME _____

ADDRESS _____

_____

_____ **DATE** _____

PHILIPS Rotary Action **PHILISHAVE**

THE DRY SHAVER WITH THE BIGGEST ANNUAL WORLD SALE

(PS608)

New product announcement

Prosparol
REGD.

Prosparol is an emulsion of 50 per cent oil in water

It provides

—4.5 Calories per ml., 128 Calories per fl. oz., 2556 Calories per pint.

It is indicated

—for patients who require a high calorie intake in a minimal bulk and a palatable form, such as underweight patients whose appetite is very small.
—for patients whose metabolism of protein must be minimized e.g., cases of acute renal failure.
—for patients with obstructive lesions of the upper gastro-intestinal tract, e.g. œsophageal carcinoma.
—for patients who have suffered severe trauma, e.g. burns, and require exceptionally high calorie intakes and/or tube feeding.

It may be mixed with milk, fruit juice or squash, protein powders, and various flavourings and sweetening agents. Since this is an extremely fine emulsion, a fatty flavour is barely noticeable. Tolerance of this preparation is good, and if it is given in small, frequent doses, diluted and flavoured, as much as ½ pint daily may easily be taken without digestive disturbances. More may be given when needed. Diabetes and biliary tract disorders are contraindications.

Literature will be supplied on request.

Prosparol is available in bottles of 40 fluid ounces retailing at 16/3 each and is exempt from purchase tax.

DUNCAN, FLOCKHART & CO., LTD.

104-8 Holyrood Rd.,
EDINBURGH, 8

155-7 Farringdon Rd.,
LONDON, E.C.1

Slugs like
—they eat it
—they die

★

Retailers like
—they sell it
—they prosper

★

Gardeners like
—they use it
—save greenstuff

★

META

Slugs are lured to their doom by META, and META is the **cheapest** and **best** method of exterminating these destructive garden pests.

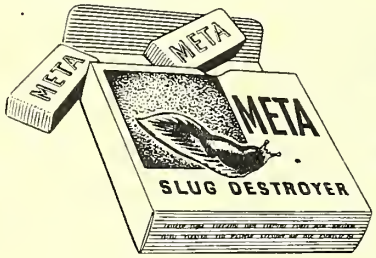
META

because every year there is a regular and steady demand for META, for all

META

META

GOOD PROFITS
●
QUICK SALES
●
REGULARLY ADVERTISED



10's	retail	1/6
20's	,,	2/9
50's	,,	6/-

Now supplied in two forms—TABLETS & POWDER

META AS A SOLID FUEL
You should also recommend Meta as a "starter fuel" for Household Pressure Oil Stoves, Primus Stoves, Blow Lamps, etc. Gives intense heat—no smoke, fumes or danger.

Powder supplied in canisters

¼ lb.	retail	4/6
½ lb.	,,	8/-
1 lb.	,,	15/-

PLEASE PLACE ORDERS EARLY THROUGH WHOLESALERS

NOTE NEW ADDRESS

Wholesale enquiries to:

M. P. TOULSON LTD.

3 & 4 KIRBY STREET · LONDON · E.C.1

Distributors of the new Horticultural innovation — Gashell Grafting Wax

Cotton Wool Dispenser Pack

- ★ Only as much as you need is pulled out at a time.
- ★ Package has tuck-in ends and can be re-sealed.
- ★ Cotton Wool kept clean throughout.
- ★ Elegant design of pack appropriate for a lady's dressing table.

MANUFACTURED BY

E. ILLINGWORTH & CO. (BRADFORD) LTD.

SHELF MILLS, SHELF,
NR. HALIFAX, YORKSHIRE.

TELEPHONE: LOW MOOR 400/4
TELEGRAMS: "ILLMOND" BRADFORD,

WHOLESALE ONLY

Their Business is...

Our Business is...

TABLETS

PENICILLIN PRODUCTS

Pills · Capsules · Pessaries · Suppositories · Solution
Tablets · Eye Ointments · Soft Glycerine Lozenges
Packed Pharmaceuticals · Sterile Products

SPECIAL FORMULÆ PREPARED

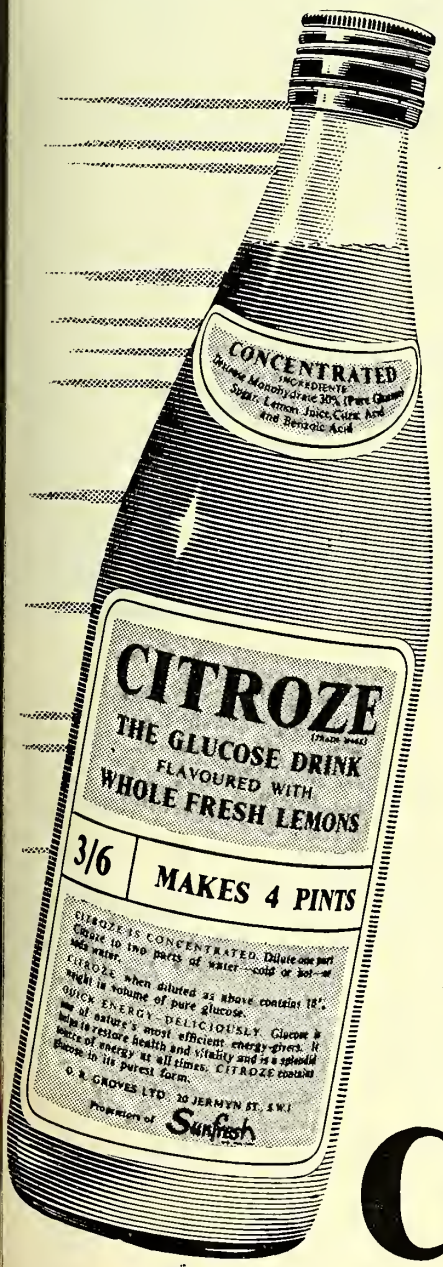
OWN MATERIALS PROCESSED

HOME AND EXPORT ENQUIRIES INVITED

KIRBY OF LONDON

Pharmaceutical Manufacturers

a NEW glucose health drink!



- **REPLACES LOST ENERGY DELICIOUSLY**
  Citroze is pure, *triple-strength* glucose flavoured with whole, fresh lemons. It brings real *up-and-at'em* energy in its most delicious form.
- **IS MORE ECONOMICAL**
  Citroze contains 30% weight in volume of pure glucose. Diluted, two parts of water to one of Citroze, a bottle makes four whole-strength pints!
- **PLEASES MORE PEOPLE**
  Add water for a long, cool drink. Add soda-water for a sparkling drink. *Add hot water and you have a steaming, lemon and glucose toddy —just what mother ordered!* No other health drink can please so many tastes.

Brings bigger profits

You make 8/6 on purchases of one dozen
Even more with quantity buying
Get your discounts by combining orders for SUNFRESH and CITROZE.

Pays to stock up NOW

This is the season of sniff and snuffle. People need *up-and-at'em* energy NOW. So stock up NOW Citroze moves off the shelves faster than any other health drink you've ever known. *Available from Messrs. Sangers Ltd., and associated companies, and other leading wholesale chemists; or write/telephone* MESSRS. O. R. GROVES LIMITED, *20 Jermyn Street, London, S.W.1—REGent 7986.*

CITROZE

TRADE MARK

for *up-and-at'em* energy

MADE BY THE Sunfresh PEOPLE

NYLON ELASTIC YARN (Lightweight) HOSIERY
Two way Stretch (N.H.S. DRUG TARIFF)

Yalcs
'SERVICE'

NYLON ELASTIC HOSIERY
Approved for National Health Service Prescriptions

Yalcs "Service" Nylon Elastic Hosiery combines firm surgical support with good looks and hard wear. As well as being light and comfortable, the two way stretch Nylon Elastic washes well and lasts longer. Available in full foot and open toe in a full range of sizes.

FULL FOOT
Above knee, seamed or unseamed. Sizes 8½, 9, 9½, 10, 10½. In a fashionable dark shade. May be worn without over hose.

OPEN TOE
Above knee, unseamed in small medium and large sizes (a self measurement chart supplied). In a light shade suitable for wear as understocking.

Special Orders made to measure.

YALCS "SERVICE" NYLON ELASTIC HOSIERY
Sales Agents : GLENSIDE (London) LTD, 37 Percy Street, London W1
Phone: MUSeum 9440

A Source of New Business

NERVONE
REGD.

Builds Up Nerve Power

There is an unlimited demand for this new Biochemic Tablet.
Show it — it Sells on Sight!

P.A.T.A

NEW ERA LABORATORIES LTD
Cecil House, Holborn Viaduct, London

First class facilities for

MANUFACTURE
PACKING AND
DISTRIBUTION
OF TABLETS, LIQUIDS, POWDERS

Better products well packed for HOME and Export.
Tell us what you want — we'll do the rest.

THOMAS MARNS LTD.,
GREEN LANE,
HOUNSLOW
HOUNSLOW 5122

IT'S GOOD BUSINESS
Helping your Customers to solve their Rat Control problem

sell **RODINE WARFARIN POWDER**

And **RODINE** PHOSPHORUS *RED SQUILL*

Also RODINE WARFARIN CONCENTRATE.
For CUSTOMERS' SATISFACTION AND GOODWILL AND GOOD PROFITS.
THOMAS HARLEY LIMITED,
RODINE WORKS, PERTH, SCOTLAND.

CHILDREN'S ASPIRIN TABLETS

Packed in 10 attractive styles.

Display material available on request.

GO BY QUALITY—
GO BUY COX

ARTHUR H. COX & CO. LTD., BRIGHTON.

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Dr. Page-Barker's Scurf and Dandruff Lotion and D.43 Shampoo have the reputation that ensures repeated sales—a reputation for unfailing reliability in keeping the scalp clean and free from dandruff. Make sure that *you* have a share in the prestige and profits that come from stocking these ever-popular lines.

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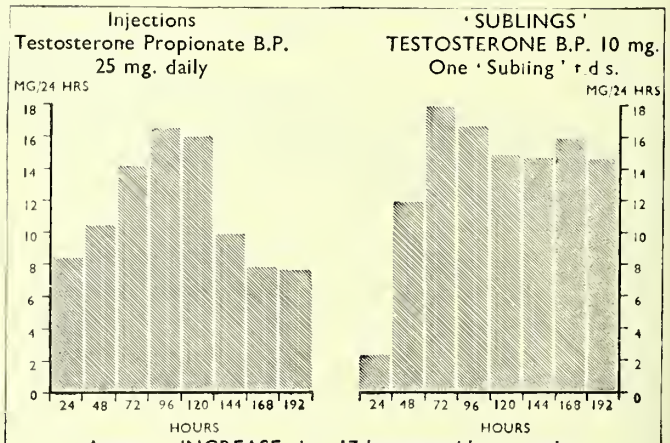
THOS. CHRISTY & CO. LTD.,
North Lane, Aldershot,
Hants.

nature's androgen
TESTOSTERONE BP

without injection

'SUBLINGS'
of
TESTOSTERONE 10 mg.

clinically effective and produce a 17-ketosteroid excretion rate COMPARABLE TO THAT FROM THE SAME DOSAGE OF INJECTED TESTOSTERONE PROPIONATE



Average INCREASE in 17-ketosteroid excretion shown by patients treated with injections and by those treated with 'SUBLINGS' TESTOSTERONE (pre-treatment levels were within the accepted limits of normal in all cases)

In Males

Supplementary Therapy :

(1) Depression and Debility in middle-aged males where androgen therapy is indicated.
1 - 2 Sublings daily.

Full Replacement Therapy :

(2) As in Eunuchism and Eunuchoidism, etc.
1 Subling thrice daily.

In Females

(1) Excessive Functional Uterine Bleeding :
1 - 3 Sublings daily for 3 - 4 days.

(2) Inoperable Mammary Carcinoma :
2 - 6 Sublings daily.

PACKINGS
25 ; 100 ; 500.

Literature on request from

ORGANON LABORATORIES LIMITED
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The CHEMIST AND DRUGGIST

Vol. 165 MARCH 24, 1956 No. 3970

THE PRINTING DISPUTE

The indulgence of subscribers and advertisers is asked for the reduced size and improvised nature of this issue of THE CHEMIST AND DRUGGIST, which is again dictated by a continued dispute in the printing industry in London.

NEWS

HASTINGS Branch of the Pharmaceutical Society held its annual dinner and dance at Bexhill on March 7. Cartoon, p.203.

THE Home Secretary has restored to Mrs. Muriel Stuart Alford, M.R.C.V.S., 490 Antrim Road, Belfast, the authority to possess, supply and prescribe Dangerous Drugs.

THE Statutory Committee of the Pharmaceutical Society held two inquiries in London on March 7. The first, which had previously been adjourned, was again adjourned until October; the second was adjourned for 12 months.

THE interim index of retail prices, which measures the cost of living, has been replaced by a new index. The index figure for January 1956 becomes 100 under the new index in place of 153 on the old index, the base date for which was June 1947. The new index involves the monthly collection of about 120,000 different prices, amongst which are now National Health Service prescription charges and the cost of camera films.

THE National Chamber of Trade is asking all shopkeepers to lodge appeals against the new rating valuations by making a counter-proposal, and not to pay the rates due on April 1 until (a) the Minister of Housing and Local Government has implemented his promise to review the position; (b) the last day when discount can be taken for prompt payment; or (c) the last day before which a summons is likely to be taken out for non-payment.

NEW Regulations have been published bringing under the Penicillin Act, 1947 (which restricts supply of certain substances to medical practitioners, veterinary surgeons, or dentists, or to pharmacists on a dated and signed prescription by one of those practitioners) the following substances and their preparations: (a) Bacitracin; (b) tetracycline and salts thereof; (c) viomycin and salts thereof. The Regulations are the Therapeutic Substances (Control of Sale and Supply) Regulations, 1956 (S.I. 1956, No. 346). They were made on March 8, and come into operation in England and Wales, Scotland and Northern Ireland on March 31.

VOLUNTEERS from the department of microbiology, Queen's University, Belfast, are carrying out experiments with an attenuated live virus poliomyelitis vaccine which has been developed in North America. Preliminary trials are being extended to include medical students and children whose parents have agreed to their receiving it. The vaccine, an oral one, is being given only to volunteers devoid of antibody to one or other types of poliomyelitis virus. All of them, and their contacts, are being examined to assess the efficiency of the vaccine, and observations are being continued over a period of years. It is hoped to carry out, by the end of 1956, a more extensive trial in which the vaccine will be given to children in selected age groups.

UNITED Kingdom exporters of medicines have been told by Jamaican importers that it is now necessary to submit "free-sale" certificates, signed by the Ministry of Health and in addition by the Proprietary Association of Great Britain when supplying such goods to that island. Because of the lack of information from the other side, considerable confusion at present exists as to what products are affected. It would appear that the Jamaican authorities are trying to stamp out those medicines which make false claims and the sale of which would be banned in the country of origin. The general opinion is that certificates are required only for those medicinal preparations which it is permissible to sell outside of pharmacies.

A MEETING of the Private Practice Committee of the British Medical Association held on February 22 was told that, of 573 doctors known to be engaged predominantly in private practice who replied to an inquiry, 448 were in favour of N.H.S. drugs for private patients and 434 stated that they would agree to submit to reasonable safeguards to prevent abuse. It was decided to recommend to the council of the B.M.A. that the Ministry of Health should be informed that an overwhelming number of doctors in purely private practice had reiterated their demand for the right to prescribe drugs under the N.H.S. pharmaceutical services and, moreover, had agreed to accept reasonable safeguards to prevent abuse should that principle be accepted. It was also agreed that a sub-committee should be set up to consider the nature of such safeguards, and that the General Medical Services Committee should be kept informed.

COMMENT

No Deadlock

THE rumour has been current recently that negotiations between the Ministry of Health and the pharmaceutical manufacturers aimed at establishing an equitable basis for the pricing of ethical proprietaries paid for by the Government under the National Health Service had reached a state of deadlock.

We have good grounds for believing that that is not a true picture of the situation. A special committee of the Association of British Pharmaceutical Industry was set up to deal with the Ministry in the matter. The committee included a representative selection of those leading manufacturers in the industry who engage in research. Between them they elaborated a formula that could be put forward in place of the one—unacceptable to the industry—that had been suggested by the Government.

The new formula was submitted. It has been and still is under examination by Government experts. In a matter which a Treasury spokesman has described as "probably the most difficult field of the whole range of Government contracting" an early acceptance or rejection was hardly to be expected, and a long time taken to consider the proposals is no matter for surprise. Whether the eventual decision proves favourable or unfavourable has yet to appear. We do not suggest that there is any special reason for optimism. On the other hand if the suggestion had been totally unacceptable it would appear likely that some hint would surely by now have been thrown out to that effect. Certainly there is no justification for talking about a breakdown.

Sir Harry Platt (president, Royal College of Surgeons) pays tribute to the late Sir Alexander Fleming at the unveiling of his memorial bust in Chelsea Town Hall recently. Behind Sir Harry is Mr. John A. Rodgers (a director and the general manager of Pfizer Ltd.), who presented the bust to Chelsea. On the right are the mayor of Chelsea and Lady Fleming.

IN PARLIAMENT

MR. R. H. TURTON (Minister of Health) on March 5: Some tooth-paste manufacturers have sometimes made extravagant claims but I do not consider that another committee is required to investigate the matter.

Mr. D. SANDYS (Minister of Housing and Local Government) in a written answer on March 9: Future policy for industrial derating is being considered as part of a comprehensive review of local government finance. I do not expect to be able to announce conclusions for several months.

MISS P. HORNSBY-SMITH (Parliamentary Secretary to the Ministry of Health), on March 12: The maximum number of items which a general practitioner is recommended to put on one EC10 form is two.

MR. C. HUGHES asked the Minister of Health on March 12, whether he had yet arrived at a decision on the question of increased remuneration to pharmacists for National Health Service dispensing. Mr. R. H. Turton (Minister of Health): No, their recent claim is still under consideration. Mr. Hughes: Has there not been a rather long time spent in arriving at a settlement? Is not the Minister aware that many dispensing chemists, performing vital work under the N.H.S., are facing grave financial difficulties because of the inadequacy of their remuneration, and will he not do something to hasten a settlement in this matter. Mr. Turton: I do not think there has been any great delay. The claim was made on February 16. There was a meeting on March 8 and the matter is being considered further in the light of that discussion.

MAJOR G. LLOYD-GEORGE (Home Secretary), in a written answer on March 12, told Dr. D. Johnson that, if an application for the sale of medicated wines in chemists' and grocers' premises in the city of Carlisle were made for his permission—which would be required in addition to the consent of the licensing authorities—he would consult the local advisory committee before reaching a decision.

IRISH NEWS

ORGANISED by the Irish Pharmaceutical Students' Association, an open forum on "The Future of Pharmacy Students" is being held at the College of Pharmacy, Shrewsbury Road, Ballsbridge, Dublin, at 8 p.m. on March 15.

THE annual Irish pharmaceutical pilgrimage to Lourdes leaves Dublin on the evening of July 31, and starts on the return journey on the evening of August 15. Cost both ways is £26 4s. 6d. (third-class Dublin/London: second-class London/Lourdes, with berths on boats, couchettes, meals in France and high tea in England on return). Hotels in Lourdes run from £21 6s. 3d. (single room) to £18 4s. 6d. (sharing three-bedded). By air the entire cost is £33 10s. Application should be made to the secretary, Pharmaceutical Pilgrimage to Lourdes, 69 Palmerston Road, Dublin.

AT the February meeting of the committee of the Associates' Section of the Ulster Chemists' Association, Mr. J. E. Morley in the chair, the following applications for associateship were approved: Assistants, Messrs. T. Murray, W. J. O'Connell, M. M. Slevin; Apprentices, Miss J. Cunning, Messrs. N. Appleton, M. B. Falls, G. M. Wainer. It was agreed to donate £10 to the Society of Pharmaceutical Students for their Easter education tour; and to grant £10 to an associate to attend the British Pharmaceutical Conference in Dublin. All Associates are eligible to apply for the grant before May. There will be a ballot at the May meeting of the committee if there is more than one applicant. Committee members were interested in a recent report in THE CHEMIST AND DRUGGIST that the Council of the Pharmaceutical Society of Northern Ireland was considering the introduction of F.P.S. qualifications. In response to a request from student members of the committee, the hon. secretary (Mr. T. Hunter), was instructed to write to the Pharmaceutical Society of Northern Ireland regarding B.Sc. students.

THE Government of the Irish Republic has imposed a special import levy on a wide range of goods including razors, blades, and blanks therefor; photographic apparatus and their component parts and accessories; hair driers, shavers, hair clippers, vacuum flasks, jugs, etc.; toilet bags; photographic films, plates, paper, cloth and cards which have been sensitised, excluding cinematograph film; hot water bottles of any material; toilet paper; paper towels, handkerchiefs and tissues; perfumery (including perfumed spirits), cosmetics and toilet preparations; essential oils and concentrates; synthetic perfume and flavouring materials. The duty on those items, imported after March 14, is 25 per cent, if they have been produced or manufactured in the United Kingdom and higher than that when produced elsewhere. The levy is additional to any other duties already chargeable on the goods. Wearing apparel of a surgical or medical character (other than an article of sanitary wear) intended to be worn because of or as a preventive against, or remedy for, any physical ailment or defect is specially exempted. The appropriate form of certificate of origin is No. 119 (Sale) (growth or produce) or Nos. 120 (Sale) or 120A (Sale) (manufactured goods). The usual drawback and re-importation provisions apply to the levy. The Order is the Emergency Importation of Duties (No. 370) (Special Import Levy) Order, 1956 (S.I. No. 45 of 1956); copies may be obtained from the Government Publications Sales Office, G.P.O. Arcade, Dublin, price sixpence.

PHARMACEUTICAL SOCIETY OF GREAT BRITAIN

AT a meeting of the Council of the Pharmaceutical Society in London on March 6, the Registrar's report for 1955 gave the increase in names on the Register as 331, against 197 in 1954. Registered premises decreased for the first time since the war. MR. E. A. BROCKLEHURST remarked on 134 more superintendents to bodies corporate, and MR. D. W. HUDSON said it might be due to conversion of private businesses into limited companies; it should be considered in conjunction with the drop in the number of premises. Mr. Brocklehurst also viewed with concern the reduced number of students, the registrar pointing out that the number of graduates who did not now register as students of the Society was increasing. The Council appointed as representatives to the United Kingdom Committee for the World Health Organisation of the United Nations Mr. D. W. Hudson, Sir Hugh Linstead and Mr. F. W. Adams.

A committee was reported formed to establish a fund to commemorate William Cookworthy, the 18th century Plymouth pharmacist who founded the china clay industry in Britain. It was agreed to contribute £26 5s.

It was reported that the prescribed period of 60 days' notice of the Council's intention to amend the by-laws had now elapsed and that no observations on the proposal had been received. The Council accordingly passed a resolution altering the by-laws in accordance with the notification and authorised the altered by-laws to be submitted to the Privy Council.

It was agreed to publish the chairman's annual report on the work of the Statutory Committee.

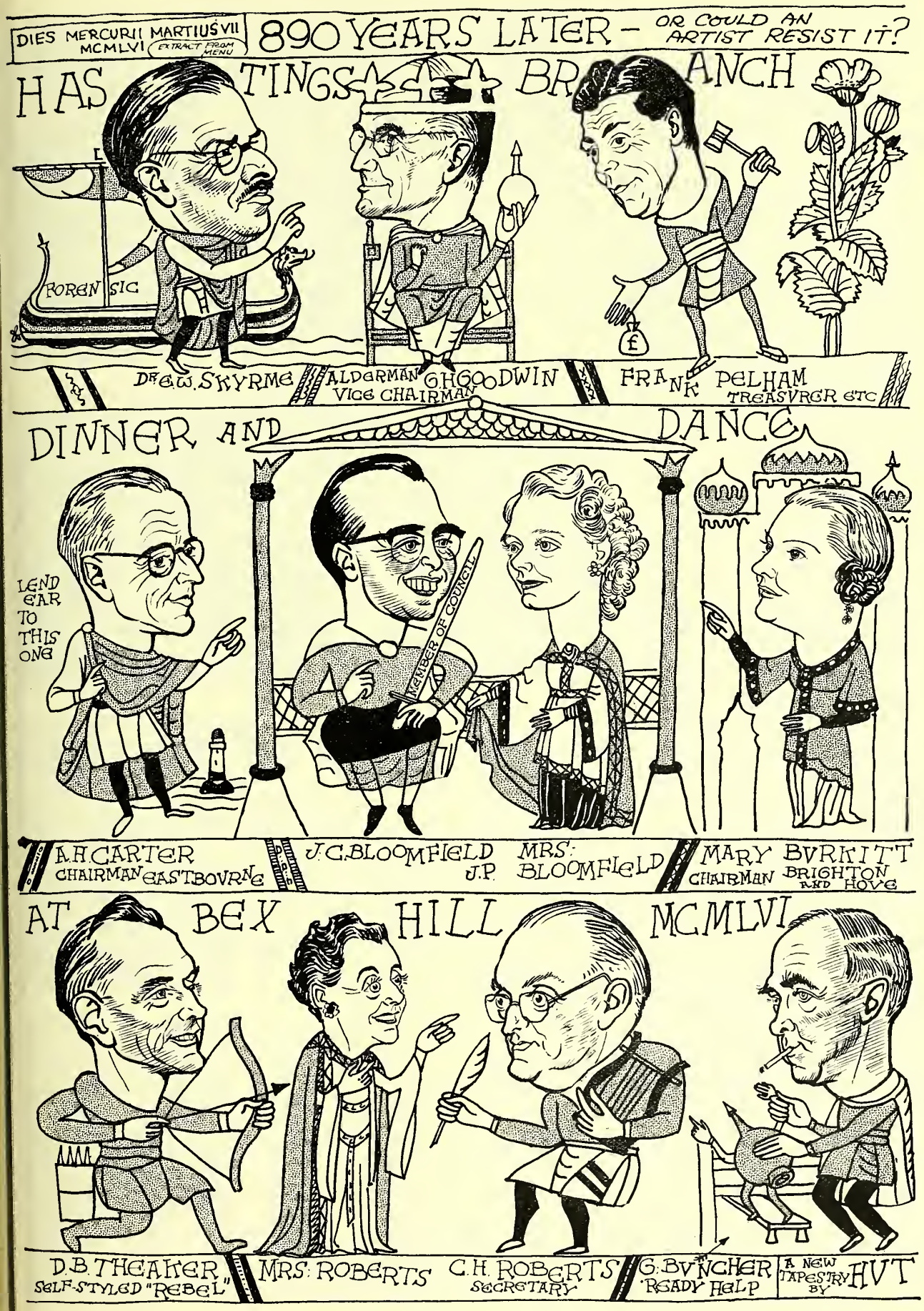
The Committee of the Franco-British Pharmaceutical Commission reported that 240 associate members had been enrolled in Britain. Sir Hugh Linstead reported that the British section had suggested British members should be appointed for five years instead of four. The Council adopted that suggestion.

The Ethical Committee received a report from the National Farmers' Union concerning a fatality from the use of a horticultural pesticide, ethyl mercuric phosphate. It was noted that pharmacists had been requested not to supply that preparation pending the outcome of investigations into the matter.

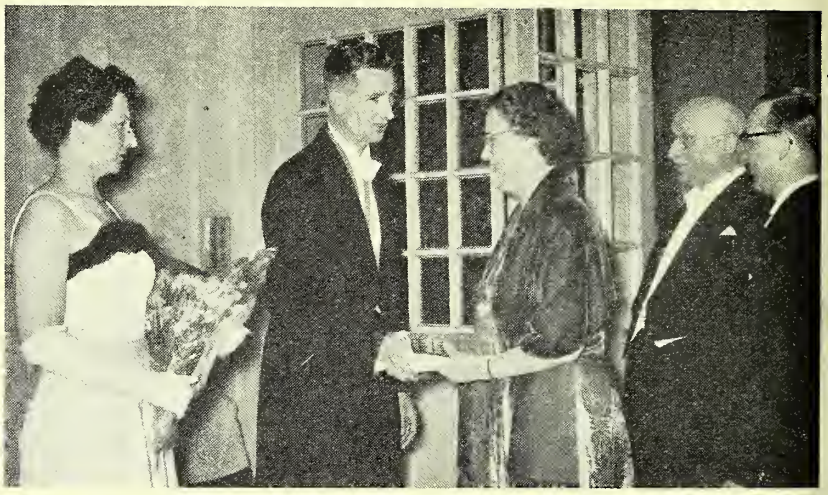
Forty-eight persons were registered as "Student" in February 1956, making 94 in the current year, against 128 in the corresponding period of 1955. Seven former members were restored to the register. The Council agreed to restore the names of two pharmacists removed more than ten years ago, and approved 14 applications for registration under reciprocity arrangements, nine others being approved subject to submission of the prescribed documents and fees.

The Benevolent Fund and War Aid Committee's report showed that grants amounting to £130 had been made to three widows and two members. Recommendations for grants amounting to £284 to three other widows were approved. Several special grants were made.

In January the Society's inspectors and agents visited 1,176 authorised sellers, 150 listed sellers and 526 drug store proprietors and similar traders.


DIES MERCURII MARTIUS VII MCMLVI
EXTRACT FROM MENU
890 YEARS LATER – OR COULD AN ARTIST RESIST IT?
HASTINGS BRANCH
FOREN SIC
DR. E.W. SKYRME
ALDERMAN G.H. GOODWIN
VICE CHAIRMAN
FRANK PELHAM
TREASURER ETC
DINNER AND DANCE
LEND EAR TO THIS ONE
MEMBER OF COUNCIL
A.H. CARTER
CHAIRMAN EASTBOURNE
J.C. BLOOMFIELD J.P.
MRS. BLOOMFIELD
MARY BURKITT
CHAIRMAN BRIGHTON AND HOVE
AT BEX HILL MCMLVI
D.B. THEAKER
SELF-STYLED "REBEL"
MRS. ROBERTS
C.H. ROBERTS
SECRETARY
G. BUNCHER
'READY HELP
A NEW TAPESTRY BY HUT

RECENT NEWS IN PICTURES



Above: Members of Bristol Pharmacy Students' Association photographed recently at Greenford works of Glaxo Laboratories, Ltd. Top right: President, Portsmouth Chemists' Association (Mr. A. L. Harris) and Mrs. Harris receive Major Reginald and Lady Bullin at ladies' festival held recently. 3. Personalities at annual dinner of Edinburgh Branch, Pharmaceutical Society. 4. Top table at Manchester Pharmaceutical Golfing Society's annual dinner.

5. Oxford boat race crew with cox and coach enjoy Lucozade during training at Marlow. 6. Members of Yorkshire Branch, Guild of Public Pharmacists, at Folkestone plant of Pfizer, Ltd. 7. 786 Explorer Group with Remington shavers they will be using from vehicles during Sahara expedition.

SHOPFITTING PROBLEM?

WRITE TO JAMES GRIMM

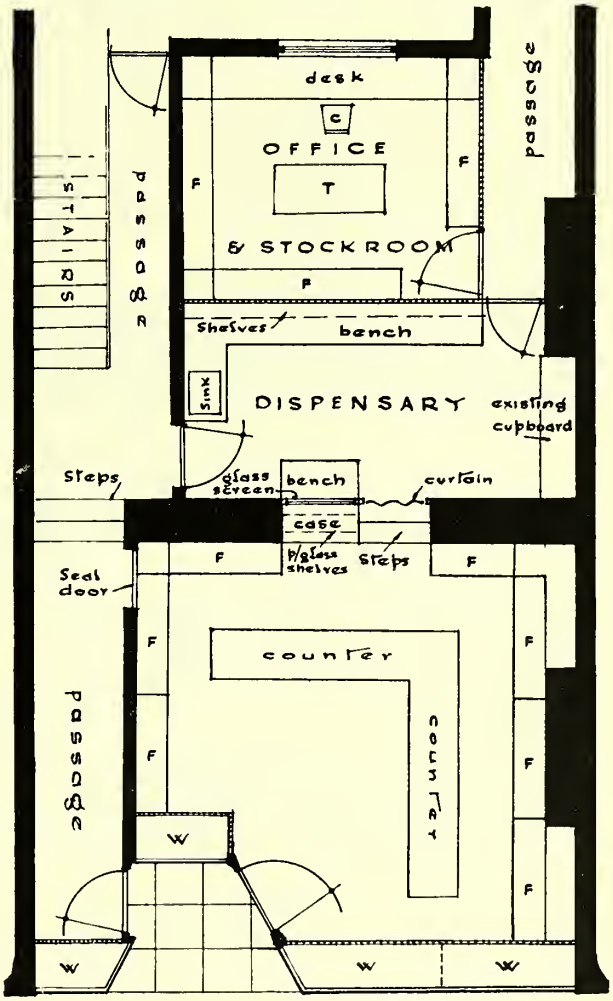
Can you help me to plan a pharmacy from the residential property I have purchased? The sketch (sent with the letter) shows the property as it is now. I intend to use the lounge as the shop and the kitchen as dispensary and stock room. At present the level of the two rooms is the same, but the pavement level at the front of the building makes it necessary to lower the shop floor. That will probably necessitate at least one, and perhaps two, steps between shop and dispensary. It is proposed to make an arch in the centre of the dividing wall, which is 21 in. thick, in order to connect the two rooms. I think that the kitchen is too large for the dispensary alone (and I want to put the bulk of the stock in there also). I am puzzled what to put as a partial barrier across the gap. I need the dispensary to be in a position from which I can keep an eye on the shop though partly obscured from the customers' gaze. I send a rough sketch of what I should fancy if practicable. The office will need to be small and chiefly for use for telephoning. I don't want to incur any extra expense on the dispensary, and would make use of fittings in my existing pharmacy. It appears that two counters will be necessary in the shop, as well as new fittings on the walls. I feel that the normal dispensing screen would hardly be practicable, owing to the steps.

YOUR rough sketch plans give only the major dimensions of the front and rear rooms, so that details such as passage widths and fireplace projections have had to be assumed, but I think the adjoining plan may be of some assistance to you. If the shop floor would have to be lowered, so would the side passage floor, with new steps introduced as shown on my plan, and it is also probable that a new wall or partition between shop and passage would have to be erected, as the present one may rest upon the top of the existing floor joists. I assume, too, that you realise that the installation of a new shopfront would entail structural alterations involving steel joists, etc., for naturally, with the removal of the bay window and the front wall, girders would have to be inserted to carry the upper floor. A further short steel or reinforced concrete beam would also be necessary in forming the opening between the front and rear room.

SHOPFRONT: This consists of three windows, two small and one large, as shown. The long window could be divided into two with an internal division (as per dotted line) if desired. All windows are 24 in. from back to front, and access would be by either hinged or sliding doors. The small window on the left would have to be dressed from the passageway. The shop entrance door has been splayed at an angle, as that helps the shop interior. While this door would be glazed for vision into the shop, the door giving access to the passage-way would be solid. The lobby floor could be of pale green terrazzo, with inlaid strips of black fibre to form the square pattern shown.

SHOP INTERIOR: This consists of stock fittings on three walls with an L-shaped service counter in front. The fitting that connects with the small window could, if desired, be a showcase in lieu of a stock fitting, in which event the showcase would have all-glass sliding doors at the front. As you have counters which you plan to re-use, they could be positioned as shown, except that there would probably be access gangways at the ends. The opening cut in the party wall is 6 ft. wide; 3 ft. of it is access (down two steps), with a curtain concealing the opening. The remaining 3 ft. would be a low display case (3 ft. high) with glass screen above, up to the underside of the newly formed opening. That would give a view into the shop from the dispensary. I have suggested that, on the shop side of this glazed screen, plate-glass shelves should be fixed above the low display case to create a pleasing open display through which it would still be possible to see.

DISPENSARY: The existing cupboard in the dispensary has been retained, and there is a new short dispensing bench behind the glass screen. Two partitions have been erected from floor to ceiling to form the dispensary and the stockroom areas, and on the dispensary side of one of these partitions a long L-shaped dispensing bench has been fitted, with shelves above. A sink is shown at one



end, and it is assumed that drainage can be taken along the stockroom passage wall and out via the rear wall into a convenient gully.

OFFICE AND STOCKROOM: These are self explanatory. There are stock fittings on three walls, a long bench or writing desk below the window, and a central table for unpacking and sorting stock.

Have you a shopfitting problem? Write to James Grimm, c/o The Editor.

ECHOES OF THE PAST

HUXHAM'S RECEIPT FOR THE GOUT

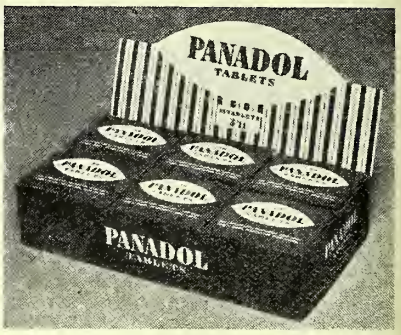
From *Every Man's Magazine*, or the *Monthly Repository of Science, Instruction and Amusement*, September 1771

MEDICAL INFORMATIONS AND INSTRUCTIONS. 15

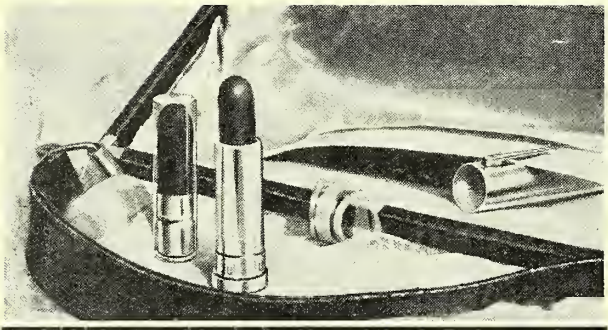
THE famous Dr. Huxham's receipt for the gout and rheumatism is only this: take a glass of antimony, finely powdered, one ounce; of Mountain white wine one pint; powdered ginger one dram; steep them four days without heat, and filter through cap paper. The dose is 20 or 30 drops, in any proper vehicle, two or three times a day, according as it agrees or operates. Hoffman recommends crude antimony, in very fine powder, for the same disorders.

NEW PRODUCTS AND PACKS

Left: Sales stand to hold six pairs of Samco sun glasses supplied by sole distributors for United Kingdom: D. Harris & Co., Ltd., 73 Brewer Street, London, W.1, with 3 doz. assorted sun glasses. Right: Redesigned bottle and carton in which B. N. Furman (Productions), Ltd., 133 Fonthill Road, London, N.4, are issuing their Pride spraying lacquer. Also perfumery essence sufficient to cover at least six lacquers or refills.



Display outer for Panadol (n-acetyl-p-aminophenol) analgesic tablets, each containing 0.5 gm. The manufacturers, Bayer Products, Ltd., Neville House, Eden Street, Kingston-on-Thames, Surrey, state that, owing to unexpectedly heavy demand, further supplies of Panadol in carton of twenty will not be available for 2-3 weeks.



Clip-stick Super-Stay lipstick with clip to attach to pocket of handbag (Dorothy Gray, Ltd., 565 Kingston Road, London, S.W.2). The clip is seen at right of illustration. The refill-container at left serves as dust-proof reserve.

Left: Display outer for Wilkinson Sword-edge rust-proof safety-razor blades. Manufacturers: Wilkinson Sword, Ltd., Southfield, London, W.4. Right: Display outer of twelve cartons of Tyzanol tetrahydrozoline hydrochloride nasal spray (Pfizer, Ltd., Folkestone, Kent.)

Left: Hanging-card pack for Halo hair nets (Byard Manufacturing Co., Ltd., Nottingham). The card, 12 x 5 in. in size, holds three doz. printed envelopes each containing two hair nets. Right: Sno-pleat machine-pleated cotton wool with rayon (T. J. Smith & Nephew, Ltd., Hull.)

Showcard, plastic puffer tubes and display outer for Seed-Saver (Plant Protection, Ltd., Yalding, Kent). Seed-Saver sprayed on vegetable seeds protects against seed decay and pre-emergence damping-off of the seedlings.

BUSINESS CHANGES

KELDON Ltd., Perivale, Middlesex, have appointed Mr. J. H. Bolt their area representative for the Midlands, North of England and Scotland.

CHILWELL Cash Chemists have opened a Pharmacy at 435 High Road, Chilwell, Notts, under the personal supervision of Mr. T. Brierley, M.P.S.

THOMAS Harley Ltd., Perth, have appointed Mr. John C. Furness, 3 Carlton Road, Worksop, Notts, their representative in Yorkshire, Lancashire, Derbyshire, Nottinghamshire and Lincolnshire. Mr. Robert Brown, 23 Cathcart Place, Edinburgh, 11, is to cover Scotland.

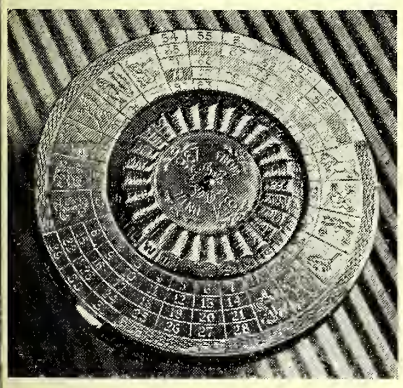
TRADE NOTES

THE Glass Manufacturers' Federation has stated that it is the intention of producers of most of the glass bottles and jars in the United Kingdom not to raise their prices for at least six months.

GLASTICS Ltd., glass container manufacturers, Barnet, Herts, are maintaining all their bottle prices at present levels until at least August 31.

GENATOSAN Ltd., Loughborough, can supply Genodex cream containing sodium glycyrrhetinate (equivalent to two per cent w/w of glycyrrhetinic acid in water-miscible base) to hospitals for clinical trials.

A POWDER compact produced by A. S. Brown & Co. (Mfg.), 79 Coborn Road, London, E.3, serves as a day-to-day calendar. The rotating disc



is set on the current year and month, and the dates be read from the lower date segment. A long-range calendar gives the day of the week of any given date until 1987 or in the past.

IMPERIAL Chemical (Pharmaceuticals) Ltd., Wilmslow, Cheshire, have introduced a 0.05 gm. bisected tablet of Avlosulfon; bottle of 1000.

THE new Arvin Fernbrook electric shaver by Arvin Electric Ltd., Fernbrook Avenue, Southend-on-Sea, is described as a "super-class" model priced at a level to make it tempting to all who are prepared to pay a little more for a tip-top instrument. It is of foil-head design, with exclusive 0.002 in. outer shear of Swedish stainless steel.

Holiday Closings

THE following variations from Good Friday to Easter Monday closings have been notified:—

GENATOSAN Ltd., Loughborough. Closed on Monday and Tuesday.

J. H. HAYWOOD Ltd., Warser Gate, Nottingham. Closed Monday, Tuesday and Wednesday midday for holidays and stocktaking.

MAY & BAKER Ltd., and Pharmaceutical Specialities (May & Baker) Ltd., Dagenham. From midday Thursday.

RIKER Laboratories Ltd., Loughborough. Closed Monday.

DEATHS

ANDERSON.—On February 16, Mr. Robert David Anderson, M.P.S., 54 Hornton Street, London, W.8, formerly of 72 Mount Pleasant, Tunbridge Wells. Mr. Anderson qualified in 1910.

ARMITAGE.—On February 15, Mr. Charles Robert Armitage, Hill View, Tolgers Mount, Redruth, Cornwall, aged 68.

BELL.—On February 11, Mr. Andrew Melville Bell, M.P.S., 675 Holloway Road, London, N.19. Mr. Bell qualified in 1921.

BELL.—On February 11, Mrs. Rachel Enid Bell, M.P.S., 7 Balmoral Terrace, Gosforth, Newcastle-on-Tyne, 3.

BELL.—Recently, Mr. Theodore Theodorson Bell, M.P.S., c/o Stones Pharmacy Ltd., 135 Peckham Road, London, S.E.15. Mr. Bell qualified in 1908.

BROAD.—On February 21, Mr. Henry Reynolds Broad, 25 Tuckton Road, Southbourne, Hants, formerly of Hillside, Foxholes Road, Southbourne, aged 92. Mr. Broad qualified in 1887.

DELLAR.—On February 16, Mr. Arthur William Dellar, M.P.S., 241 Walton Village, Liverpool, 4, aged 64.

JONES.—Recently, Mr. Angelo Beresford Jones, M.P.S., The Square, Shifnal, Salop, aged 51.

KING.—On February 20, Dr. Harold King, C.B.E., F.R.S., aged 68. Dr. King was a member of the National Institute for Medical Research for over 30 years. He joined the Institute in 1919 after a period with Burroughs Wellcome & Co.

KING.—On March 9, Mr. Reginald King, transport manager of Optrex Ltd., since 1938. Mr. King was a member of the company's executive staff, and vice-president of the Optrex sports and social club. He was also treasurer of the Manufacturers' Transport Group (West Middlesex Area).

A colleague writes—A native of Ireland, Mr. King lived up to that country's reputation for wit and good humour, and was held in very high esteem by all who knew him, both in business and socially.

McKAY.—At Willowlea, Storehouse, Lanarks, on February 18, Mr. David Edward McKay, M.P.S., formerly of 47 Stewart Street, Millport, Butes. Mr. McKay qualified in 1904.

PHILLIPS.—On March 11, 1956, Mr. Charles John Phillips, 71 Shelvers Way, Tadworth, Surrey, aged 85. Mr. Phillips was chairman and managing director of Newbery & Phillips Ltd., London, W.C.1. He joined the business of Francis Newbery & Sons, wholesale chemists' sundriesmen, in 1892, and was closely concerned with the firm's American interests, particularly in the distribution of Cuticura preparations. He later became chairman and managing director of Newbery & Phillips Ltd., and at the time of his death was still in active control. A colleague writes—Mr. Phillips was greatly respected by all his associates and staff, who will miss his wise and kindly guidance.

MILBURN.—On February 18, Mr. Christopher Howard Milburn, M.P.S., 24 High Street, Wetherby, Yorks, aged 77.

PAXTON.—On February 21, Mr. William Paxton, M.P.S., 77 Abbotsbury Gardens, Eastcote, Pinner, Middlesex. Mr. Paxton qualified in 1911.

POWELL.—In a Reading nursing home, on February 9, Mrs. Mary Elizabeth Constance Powell, wife of Mr. J. Montague Powell, M.P.S. (J. Powell & Sons, chemists, St. Mary's Butts, Reading).

RICHARDSON.—On March 10, Mr. Robert George Richardson, 49 Iddesleigh Road, Bournemouth, Hants, aged 67. Mr. Richardson was a former director of the Scholl Manufacturing Co., Ltd.

STANLEY.—On February 26, Mr. John James Briggs Stanley, 10 Radcliffe Road, West Bridgford, Nottingham, aged 66. Mr. Stanley qualified as a chemist and druggist in 1911.

TOMLINSON.—On September 11, 1955, Mr. Richard Tomlinson, M.P.S., 195 Birchfield Road, Widnes, Lancs. Mr. Tomlinson qualified in 1921.

WALKER.—On March 5, Mr. John Walker, 7 Abercromby Place, Stirling, aged 77. Mr. Walker qualified as a chemist and druggist in 1901. He was in business in King Street, Stirling for over 50 years.

WILLEY.—On February 14, Mr. George Frederick Willey, M.P.S., 44 Darby Road, Grassendale, Liverpool, 19, formerly c/o G. H. Nicol Ltd., 73 St. Paul's Road, Wallasey, Cheshire. Mr. Willey qualified in 1916.

WILLIAMS.—On February 13, Mr. Percy Williams, M.P.S., 102 Victoria Street, Crewe, Cheshire, aged 62.

U.S. ANTIBIOTICS PRICES

THE United States Federal Trade Commission is to investigate the pricing practices of the U.S. antibiotic industry and look into an "alleged conspiracy" between producers and wholesalers. The Commission hopes to complete the job in about 15 months at a cost of around $100,000. To justify the probe the Commission had stated: "At the present time it is believed that more than 50 per cent of the dollar amounts of all physicians' prescriptions written today are for antibiotic products. The pricing of these dosage forms is of direct concern to the consumer. The principal products are patented and distribution is by patent owners and their licensees. No information has ever been available as to the pricing and licensing policies of concerns in the industry nor the proportions of cost accounted for by past and continuing research. These questions are illustrative of the broad range of economic and legal problems which must be considered in a study of the organisation and functions of the industry in its proper perspective."

TRADE REPORT

LONDON, MARCH 19: Shipment rates for cinnamon quills are firmer by about fourpence per lb. There has been a better demand for ipecacuanha, both spot and for shipment, with shipment prices from 47s. per lb., c.i.f., for Colombian to 58s. 6d. for Costa Rican. Portuguese ergot was easier at 9s. 6d. per lb., with other varieties at from 4s. to 10s. according to test. Cape aloes continued scarce at origin, with bids of 312s. per cwt., c.i.f., bringing no response. New-crop buchu for April-May shipment was offered at 7s. 6d. per lb., c.i.f., but no business was done. African ginger was firmer, with old-crop at 225s. per cwt, on spot; Jamaican No. 3 was a little easier at 450-70s. Cascara sagrada was available at 245s. and 257s. per cwt., according to peel. Stocks of lycopodium have been largely cleared on the spot, and shipment offers are dear. Most varieties of liquorice root are again easier. Among aromatic seeds, Danubian coriander was sold at 62s. 6d. per cwt., against 65s. Moroccan fenugreek for shipment, at 59s., c.i.f., was down 2s. The pepper market was again slow, with business done at lower levels. In the month ended March 6, senna shipments from Tuticorin included 10 tons of leaves for the United Kingdom, 77 tons for the United States and 36 tons for the Continent. The material is described as "dull and faded", and supplies at origin are now depleted, with prices fairly firm. A brisk demand from Eire for essential oils and aromatics occurred during the early part of the week. Subsequently those items, with many others, became liable to a special import levy of 25 per cent (37½ per cent outside the U.K. and Canada). Olive oil is now at £460—£498 per ton (37—40s. per gall.); Algerian, for shipment, is at £385 to £400 per metric ton, c. and f. Production of penicillin in January was 2,894,500 mega units, against 3.3 million megas in December 1955. The B.P. soft paraffins are dearer by about £3 5s. per ton; yellow is £82 2s. 6d. per ton and white, £102 2s. 6d. and £104 7s. 6d. as to grade.

PRICE CHANGES

A = Advanced; R = Reduced; I.R.P. = Inclusive Retail Price; * = Tax 30 per cent; * = Tax 90 per cent.**

EVANS MEDICAL SUPPLIES LTD.

	Doz.	I.R.P.	
Blue cross baby powder*	11 6	1 8½	A
Chilban tube*	18 9	2 10	A
500 gm.	278 0		A
Handguard tube*	18 3	2 9	A
5 lb.	220 0		A
Microban tube	15 0	1 10½	A
500 gm.	112 0	14 0	A
Oculax* 4 oz.	14 3	2 2	A
6 doz.	14 0		
Ruban tube*	18 3	2 9	A
500 gm.	253 0		

OXO LTD.

Liveroid	4 oz.	8 6	A
	8 oz.	16 6	A
	16 oz.	32 6	A

A. WANDER LTD. (from April 2)

Ovaltine rusks	¼ lb.	8 9½	11	A
	½ lb.	16 0	1 8	A

P.A.T.A. PROTECTED LIST

(Alterations notified this week by the Proprietary Articles Trade Association.)

Additions to the Protected List

ALFRED FENNINGS

Children's cooling powders* 12 x 6d.	44 0	6 0	
Adult cooling powder tablets*	30 14 9	2 0	
Little Healer tablets*	40 13 6	1 10	

ALLIED LABORATORIES LTD.

Locan Suppositories	12* 36 0	5 2	
Melosan	45* 36 0	5 2	
	100 69 0	10 3	

JOHN BOND (LONDON) LTD.

John Bond's marking ink:—marking set including penholder and linen stretcher*	8 4	1 3	

CROOKES LABORATORIES LTD.

Seconesin tablets 100	144 0	18 0	
Bromodeine* 4 oz.	48 0	7 3½	

CURACHO CO.

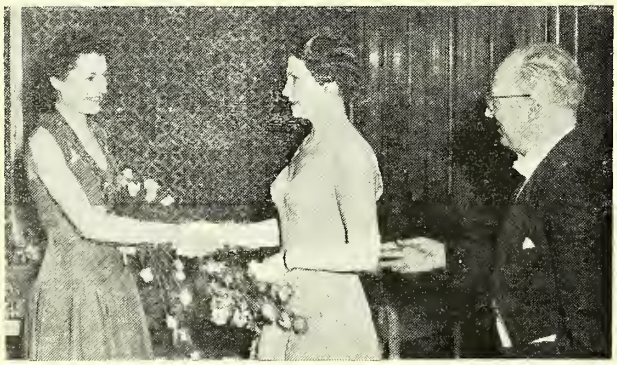
Curacho Waters oil-less embrocation Thermal*	3 oz. 18 0	2 5½	
	6 oz. 30 0	4 1	

MAX FACTOR HOLLYWOOD AND LONDON (SALES) LTD.

Hi-Fi***	42 0	8 3	
Fluid Rouge***	23 0	5 3	
Top Secret***	59 0	11 6	

MOORE MEDICINAL PRODUCTS LTD.

Moore's teething jelly*	18 4	2 6	



Miss Joan Cloud (first woman president of the West Ham and District Association of Pharmacists) receives Mrs. and Mr. W. T. Elder (a member of Council of the Pharmaceutical Society) at the Association's annual dinner in London on March 8.

RETIREMENT

MR. FRANCIS THORNTON, O.B.E. (head of the Drugs Branch of the Home Office), is retiring on March 27 after 35 years' service in that post. Before the 1914-18 war, Mr. Thornton worked in the analytical laboratories of Burgoyne, Burbidges & Co., Ltd., London, E.6. In 1919, Mr. Thornton took up a post at the Board of Trade. To implement the Dangerous Drugs Act, 1920, a Drugs Branch of the Home Office was formed, under Mr. Thornton, in 1921. His successor is Mr. Leonard Dyke.

Container for Lyptaire aerosol spray

COMING EVENTS

Monday, March 26

PHARMACEUTICAL SOCIETY, 17 Bloomsbury Square, London, W.C.1, at 7.30 p.m. Dr. E. F. Hersant on "Analysis and the Pharmacist".

Tuesday, March 27

DARTFORD Branch, Pharmaceutical Society, Wellcome Club, High Street, Dartford at 8 p.m. Dr. G. E. Foster (chief analyst, Wellcome Chemical Works) on "Digitalis" (illustrated).

SHEFFIELD Branch, Pharmaceutical Society, Grand Hotel, Sheffield at 8 p.m. Mr. J. B. H. Francis on "The Wines of Germany".

Wednesday, March 28

GUILDFORD Branch, Pharmaceutical Society, Lion hotel, Guildford, at 6.30 p.m. Annual dinner.

SOUTH LONDON AND SURREY Pharmacists' Golfing Society, Shirley Park golf club, Croydon, at 1.30 p.m. Stableford competition for Cupal prize.

Thursday, March 29

SOUTHEND-ON-SEA Branch, Pharmaceutical Society, Imperial hotel, Westcliff, at 7.45 p.m. Film show by Mr. C. W. Bruce, M.P.S.

PRIZES offered by the National Agricultural and Industrial Development Association for the best displays of Irish goods in Dublin held during Irish Week include a special section for the best-dressed pharmacy windows showing Irish-made pharmaceutical goods.

BAYER

A NEW DEVELOPMENT IN ANALGESICS

NO ASPIRIN — no gastric irritation

NO PHENACETIN — no methæmoglobinæmia

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Bonus parcel now available which can be combined with

"SURE SHIELD"

Iodised Throat Lozenges 1/- and 1/9

NATIONALLY ADVERTISED

IMPORTANT NOTICE

Phillips Tonic Yeast

Due to cumulative all-round cost increases over a long period, it has been found necessary to increase the prices of Phillips Tonic Yeast as and from April 3rd, 1956—details of which are as follows:

Former Selling Price	New Selling Price	New Trade Price
1/6 size (50 Tabs. 4 gr.)	1/9	15/9 per doz.
3/6 size (150 Tabs. 4 gr.)	4/-	36/- per doz.
5/9 size (300 Tabs. 4 gr.)	6/6	58/6 per doz.
1/6 size Granules	1/9	15/9 per doz.
3/6 size Granules	4/-	36/- per doz.
5/9 size	Not supplied in Granular Form.	

Having regard to this increase the minimum amount which can be supplied direct on 10 per cent Bonus Display Terms has been increased from £3 0*s.* 0*d.* to £3 10*s.* 0*d.*, but the amount for combined parcels of Veterinary Preparations with or without Phillips Tonic Yeast remains unchanged at £5 0*s.* 0*d.* and £3 0*s.* 0*d.* respectively.

The wholesale packing and size of Bonus Parcels available remain unchanged.

Phillips Tonic Yeast, which has an all the year round demand, is nationally advertised by Press and Radio

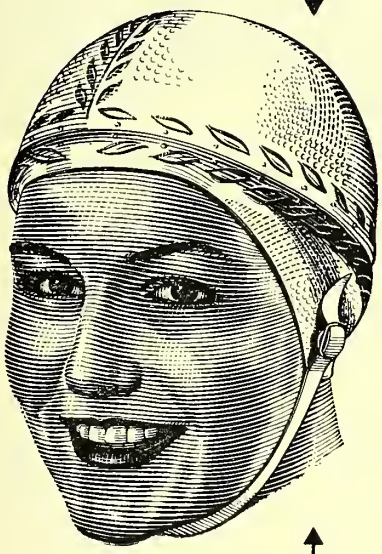
—— Keep on display ——

PHILLIPS YEAST PRODUCTS LIMITED
Park Royal Road, London, N.W.10

THE WORLD FAMOUS

'ROXY'

WATERTIGHT BATHING CAP



The World Famous nationally advertised bathing cap—last year's demand for these well-tried caps was so great that supplies were exhausted before the season ended. Make sure that *your* customers are not disappointed by ordering TODAY. Sold in two sizes and eight gay colours. Roxy caps are distributed by—

Order your new season's supplies NOW!

OLNEY AMSDEN
& SONS LIMITED
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HOME TRADE — JKL — EXPORT

WILD CHERRY BARK

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HYDRASTIS

and all other Botanicals, Gums, Waxes, Essential Oils and Spices

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Over 60 years' service of everything surgical
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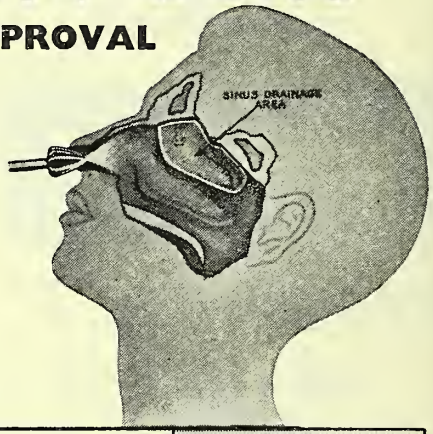
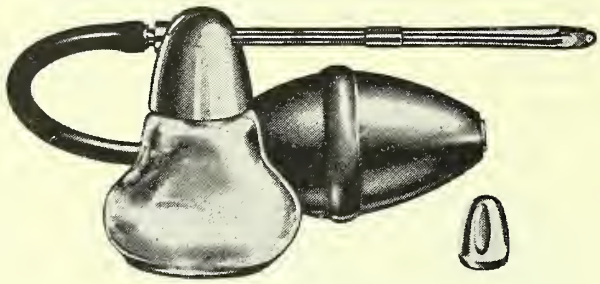
WITH WORLD WIDE MEDICAL APPROVAL

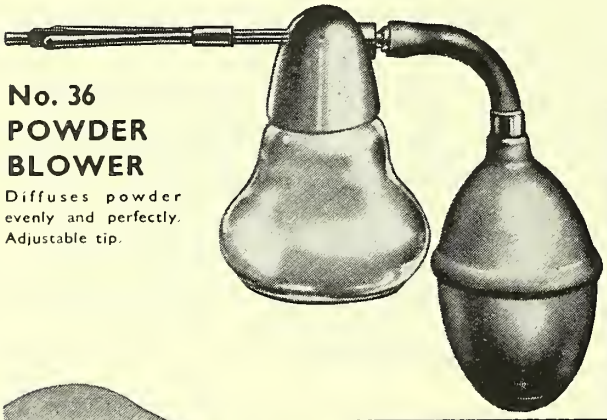
DeVilbiss Atomizers are approved and recommended by doctors everywhere, as meeting all medical and hygienic requirements. Designed for simple, efficient operation. Write for details.





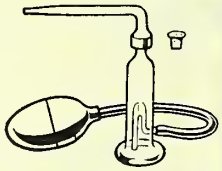
No. 15 ATOMIZER

A practical hospital and home use atomizer for applying aqueous and oily solutions. With adjustable spray tip and detachable fluted nasal guard.



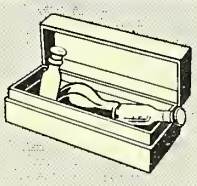
No. 36 POWDER BLOWER

Diffuses powder evenly and perfectly. Adjustable tip.



ALL-GLASS NEBULIZER No. 5 For inhalations. Gives a mist of medium fineness.

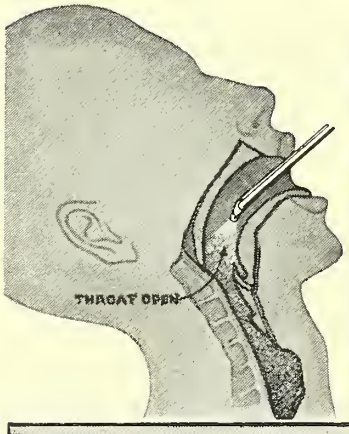
ALL-GLASS ATOMIZER No. 7 Suitable for oily or aqueous solutions.



ALL-GLASS POCKET NEBULIZER No. 6. Invaluable to travellers. With a vial to hold extra solution.

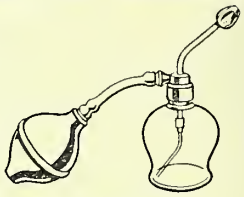
ALL-GLASS NEBULIZER No. 40

For aerosol therapy. Volume of vapour can be increased by removing the stopper from the vent hole in the side.



NASAL ATOMIZER No. 20. Produces a medium spray for either oily or aqueous solutions.

ATOMIZER No. 82 A nose and throat spray for either oily or aqueous solutions.



ATOMIZER No. 29 Gives a continuous spray, with nasal guard. For oily or aqueous solutions.

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Give him a welcome—he's bringing you NEW business!

Mr. Zonk is calling on you soon to introduce a new *range* of products called Zonk Aerosols. Zonk Aerosols are the housewife's dream come true. Their press-button atomised spray gives her the easiest, quickest and cleanest method of dealing with household dirt and pests.

Simplicity itself Secret of Zonk Aerosols' effectiveness is the fine atomised spray, so fine that it persists and continues to penetrate long after use. It's so easy to use—just a press of the button.

Nicely priced Zonk Aerosols fit all your customers' purses and yet give you a good margin. And each product is a fine advertisement for the rest of the range. For instance, here is the very first insecticide **with no unpleasant smell** !

Look forward to April 5th Zonk Aerosols are going to be heavily advertised. Big spaces, dominating positions, in all the mass circulation daily press. The first date is 5th April in the *Daily Express*. This advertising will be seen, will be read, and will convince **your customers.**

Get set Make sure you're stocked up in time. If Mr. Zonk has not called on you yet, have a quick word with your wholesaler. Better do it to-day.

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ZONK AIR PURIFIER

Just spray the ZONK and deal out death to odours and airborne germs. Makes the air sweet for hours. Retails at **5/6**

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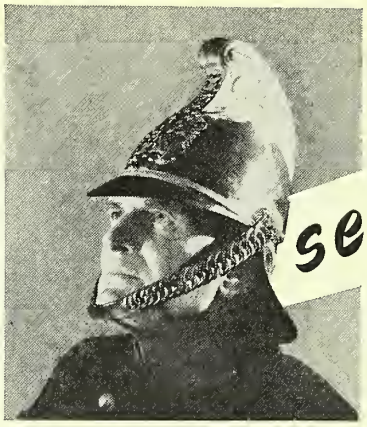

service..

The fireman's task is always urgent, frequently dangerous, yet his devotion to duty has earned for the fire services a reputation for unfailing service in time of need. Sumner's are proud of their reputation for speedy, accurate service as suppliers of drugs, galenicals, dressings, instruments and proprietaries.

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THE NAME FOR SERVICE

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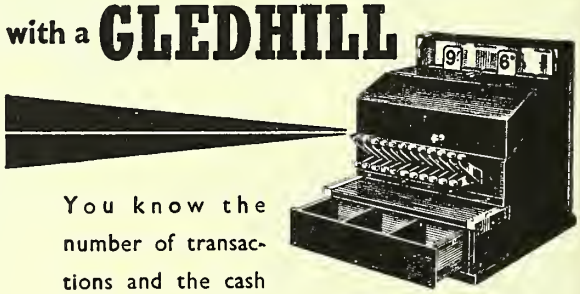

You know the number of transactions and the cash amount of every sale. You know how much cash should be in the till at any time, and the total amount at the end of the day. You know that your takings are protected and that your customers are satisfied.

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Clearing the site

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Prompt disposal of pus and clotted blood is an all-important step in the successful treatment of infected lesions and wounds. Until these barriers are removed, adequate drainage may be impossible, access denied to antibiotic medication and the natural defences may be seriously hampered. VARIDASE breaks down such barriers by dissolving pus and blood clots through enzymatic action. Apart from its many applications in surgical procedures, VARIDASE is a weapon of immeasurable value in day-to-day practice—as a dressing for varicose ulcers, suppurating wounds, infected burns and other topical lesions. When VARIDASE is used with C.M.C. (Carboxymethylcellulose) Jelly, enzymatic action is maintained for up to 24 hours and the need for wet dressings is eliminated.

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* Regd. Trade-Mark

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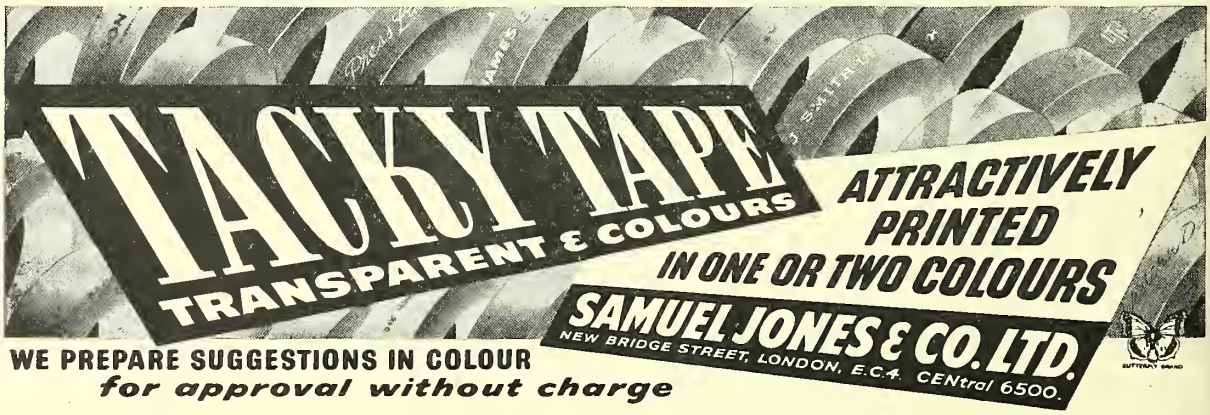
COLCHICIN, B.P. 1953, USP. XIII,

MALE FERN EXTRACT, B.P. 1953

Dr. INVERNI & DELLA BEFFA, S.p.A. 99, VIA RIPAMONTI, MILAN. (ITALY)

TELEGRAMS: INVERBEFF-MILAN



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TERPENELESS OILS, PERFUME CONCENTRATES. (We manufacture a wide range of floral and speciality type bouquets for all classes of trade.)

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"KADAMYSIN" (In boxes of 10 x ml. ampoules) for bronchial asthma.

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"DEVATOL-A" Tablets—an invigorator and tonic for all domestic animals.

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Maw's Toilet Lanoline is perfect for hard-working hands that get rough easily. That's why you need Maw's Toilet Lanoline—especially in cold weather. It doesn't make a greasy layer on your hands—it works right into them. You can go straight on with what you're doing immediately after putting it on. *And* have more glamorous-looking hands. Get some to-day—in the handy red-and-white Tube.

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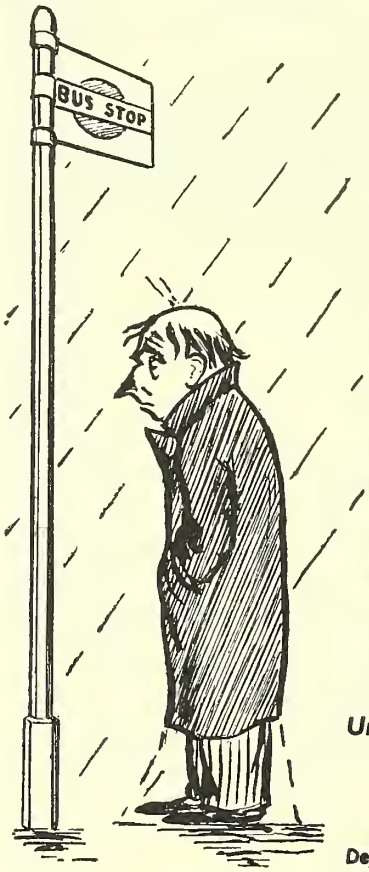

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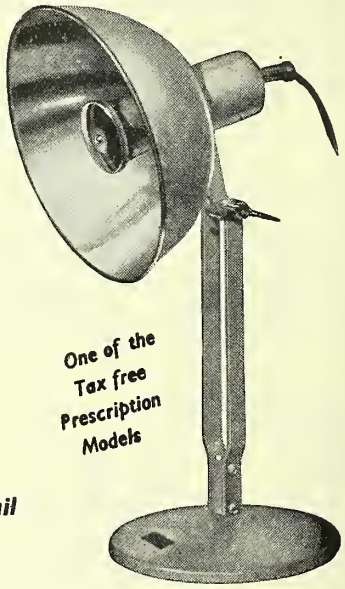

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Vigortone BLACKCURRANT

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Contains 45% Finest Blackcurrant Juice Declared
Vitamin C (Ascorbic Acid) content on every label

3/3 Retail Price. Contents: 13 fl. ozs. 30/9 per dozen.
Very generous quantity terms, for instance:
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WITH THESE 2 GOOD HEALTH FRUIT DRINKS

Rich in Vitamin C

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FRESH CRUSHED ORANGES & LEMONS

We boldly claim to be the finest Squash on the Market. Made with Whole Fresh Fruit since 1920 (except for war period). A unique Squash demanded by many Famous Sportsmen and Personalities: The only National Mark Squash with declared Vitamin C (Ascorbic Acid) content on every label.

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The "Or-Lem" Brand Squash range also includes Pineapple, Orange, Lemon, Grapefruit, Lime Juice and Lemon Barley.

Orders may be assorted to qualify for Quantity Terms. Trial three case lots, carriage paid, less 3d. per dozen. Most Wholesalers are already stocking these two outstanding lines.

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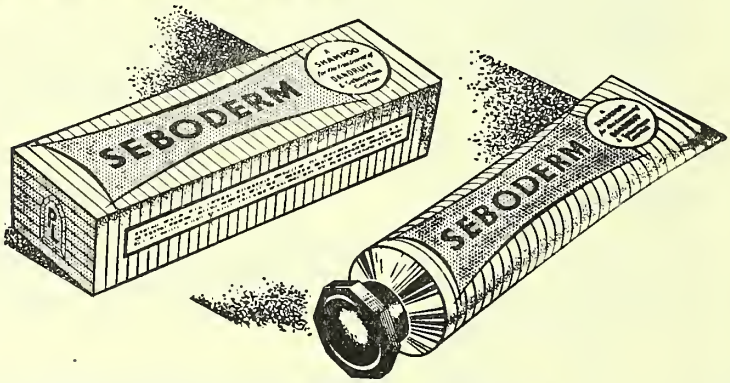
CETRIMIDE CREAM SHAMPOO

★ Prepared specifically for care of the scalp and hair.

★ Most effective in treatment of simple Dandruff and Seborrhoeic Dermatitis.

★ The Shampoo is pleasant to use.



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To PHARMACISTS—33⅓ per cent. PLUS bonus 1 free tube per dozen.

PRIORY LABORATORIES LTD., Pyramid Works, West Drayton, Middlesex

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Sun-tang—made from *whole* oranges, sugar and glucose—contains Vitamin C, essential to good health.

Niagara—made from Blackcurrant juice and sugar—rich in Vitamin C—the perfect drink or young and old alike.

Increased advertising means more customers for you—more customers asking for both these delicious, health-giving drinks. Meet the extra demand by ordering ample stocks *NOW* and make sure of year-round profits. Eye-catching display material, certain to boost sales, can be obtained from your usual wholesaler or direct from

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APPOINTMENTS

WORTHING GROUP HOSPITAL MANAGEMENT COMMITTEE.
Worthing Hospital, Lyndhurst Road, Worthing, Sussex. Applications are invited for the appointment of PHARMACIST (male or female) for duties in a new Department shortly to be opened. Salary and conditions of service as the Pharmaceutical Whitley Council Scale. Applications, stating age, qualifications and experience, together with the names of two references, to be forwarded to the Hospital Secretary. A. V. Oakton, Group Secretary. C9882

ST. BARTHOLOMEW'S HOSPITAL, LONDON, E.C.1.
Vacancy exists for PHARMACIST. Pleasant new accommodation available for woman pharmacist in W.1. district of London at economic rental. Write the Chief Pharmacist. 6871

PHARMACIST required at King Edward VII Hospital, Windsor (Category III Hospital). Whitley salary. Applications giving details of service with names of three references to Hospital Secretary. C9782

ST. BARTHOLOMEW'S HOSPITAL, LONDON, E.C.1
Vacancies exist for LOCUM PHARMACIST. Salary at rate of £15 15s. per week. Applications in writing giving details, to Chief Pharmacist. C9872

NOTTINGHAM NO. I HOSPITAL MANAGEMENT COMMITTEE.
Applications are invited for the appointment of PHARMACIST at the Highbury & Heathfield Hospitals, Nottingham, to commence duties as soon as possible. Salary £500 plus £25—£575 plus £30 (5)—£725, per annum, plus extra qualification allowances where applicable. Applications, stating age, qualifications and experience together with names of two references to be sent to the Group Secretary, General Hospital, Nottingham. C9759

THE ROYAL INFIRMARY, BRADFORD
(Category V Hospital)
PHARMACIST required. Salary in accordance with Whitley Council decisions. Applications, stating age, experience and names of two references, to the Secretary, The Royal Infirmary, Bradford. LOCUM PHARMACIST required immediately. Salary £14 14s. per week. Applications, stating age, qualifications and experience, to the Secretary. C9773

LAMBETH HOSPITAL
LOCUM PHARMACIST required at Lambeth Hospital, Brook Drive, S.E.11, for indefinite period. Salary 15 gns. per week or according to experience. 'Phone Chief Pharmacist, Rel. 3804. C249

SITUATIONS VACANT

The engagement of persons answering these advertisements must be made through a Local Office of the Ministry of Labour or a Scheduled Employment Agency if the applicant is a man aged 18-64 inclusive or a woman aged 18-59 inclusive unless he or she, or the employment, is excepted from the provisions of the Notification of Vacancies Order, 1952.

DISPENSING ASSISTANT LOCUM wanted for months of June and August by a firm of Bristol Chemists. Write giving usual details, including salary required to Box C246.

MARCH (CAMBRIDGESHIRE). PHARMACIST required as Branch Manager. Present salary £960 p.a. plus rota fees, with scope for increase. Attractive house provided at reasonable rent. Modern shop with staff of five. This is a congenial post with excellent working conditions including superannuation and 44-hour week. No Sunday or Thursday duty. Apply General Secretary, Peterborough Co-operative Chemists Ltd., Park Road, Peterborough. C3464

TILBURY—LOCUM required for two weeks, other than July 21—August 21. Lady or gentleman. Ample staff. Laverock Ltd., 124 Dock Road, Tilbury, or 'phone TILbury 169. C3422

NORTH LONDON—MANAGER DIRECTOR required for substantial business ; share investment can be arranged if desired, subject to an initial period of satisfactory service ; good living accommodation available ; the position will carry with it a good basic salary plus bonus, and later on (with the proviso as stated) a share of profit by way of dividend. All replies treated in strict confidence Please write initially to Box C247.

PHARMACIST required as branch manager, full control, three other staff, good dispensing business, progressive position. Holiday arrangements honoured. Reply, giving full particulars to :—W. Bates & Co., Ltd., Chemists, 25, Oxford Street, Southampton. C3469

PHARMACIST, lady or gentleman, as Manager for modern, easily run pharmacy. London, E.2. Trained supporting staff. Salary £936 per annum. plus excellent commission. Suit recently qualified. Box C3458.

DISPENSER—RECEPTIONIST required for firm of Doctors, Northamptonshire. Hall or unqualified with dispensing experience. Please state age, experience and salary required. Box C3434.

S.W. LONDON. UNQUALIFIED ASSISTANT required for general duties in good class private pharmacy. State age, experience and salary expected to Box C3411.

N.W. LONDON. UNQUALIFIED ASSISTANT for dispensing and occasional help at counter. Several staff. Regret no accommodation available. Please write usual details and present wage to Box C3466.

EXCELLENT ACCOMMODATION and prospects with good salary and annual bonus offered, for a PHARMACIST by C. A. Stokes (Chemists) Ltd., who are opening a new branch in a pleasant suburb of Bristol. Apply giving full details to the Secretary, 107 Fishponds Road, Bristol. 5. C251

A VACANCY for an apprentice occurs in the well-known and old-established pharmaceutical practice of Mr. R. Woolby Brooke (now Savory & Moore Ltd.). Write to Manager, 38 Gloucester Road, or telephone WES 0123. C3467

LADY CHEMIST REQUIRED for pharmacy in city in S. Rhodesia, must be capable of taking charge when required. Excellent prospects. Commencing salary £85 per month. Passage paid out. Reply Box C3441.

J. & E. ATKINSON LTD., of 24 Old Bond Street, London, invite applications for the appointment (which will shortly become open) of a Representative in the South-East of England. The appointment, which is pensionable, will be made from applicants under 35, preferably with a knowledge of perfumery and cosmetic representation in the south-east and holding a current driving licence. A full account of previous experience and, if any, special qualifications, should be forwarded to the Company Secretary at the above address. C9875

Well-known Imitation Jewellery house requires experienced REPRESENTATIVE, visiting Chemists a.s.o. with additional line, on commission basis. Box C9851

ASSISTANTS (unqualified, male or female) required for analytical laboratory in North Manchester. Previous experience of pharmaceutical analysis an advantage, but not essential. Progressive post. Pension Fund, five day week, with facilities for part-time study. Box C9837.

FOLLOWING A STAFF PROMOTION a vacancy for a person (preferably a male) with a pharmaceutical qualification, has occurred in the department manufacturing injections and other sterile products. The post provides an excellent opportunity for someone wishing to pursue a career in industry. Applications should be made in writing giving details of age, qualifications, etc., to Ref. HGR-HAC, The Personnel Manager, The British Drug Houses Ltd., Graham Street, London, N.1. C9868

A MEDICAL REPRESENTATIVE is required to cover the County of Staffordshire. A good salary will be offered to a man who is resident on the territory and who will work under congenial conditions as a member of a friendly team. A car and expenses are provided and a Superannuation Scheme is in existence. Although an experienced man would be preferred, a person without experience but adaptable will be considered. Applications with fullest personal details will be welcomed and treated confidentially. Please write in the first instance to the Sales Manager, Geigy Pharmaceutical Company Limited, Rhodes, Middleton, Manchester. C9875

WORKS CHEMISTS. May & Baker Ltd., Dagenham, Essex, due to expansion and staff promotions, have vacancies for two Works Chemists for control of chemical plant and processes. Applicants should be on B.Sc. standard, with a thorough grounding in organic chemistry. Candidates will be considered from students completing their course this summer. Salary according to qualifications and experience. Prospects are excellent for candidates with appropriate personality and flair for production work. Apply initially in writing, quoting reference No. 79, to the the Personnel Officer. C9826

C. J. Hewlett & Son Ltd. require PHARMACIST for the Waterford factory to take control of the Analytical and Bacteriological Laboratories. Previous industrial experience essential. Five-day week. Pension scheme. Apply in writing to the Technical Director, C. J. Hewlett & Son Ltd., King George's Avenue, Watford. C9797

MEDICAL REPRESENTATIVE. Clinical Products Ltd., require a representative (car owner) to contact Doctors and Chemists in the Manchester and Liverpool area. Write giving full particulars, salary required, etc., to Medical Director, Clinical Products Ltd., Richmond, Surrey. C9880

C. L. Bencard Limited are expanding their Medical Representative Force and invite applications for territories comprising : (1) Cardiff, Monmouthshire and Brecknockshire ; (2) Hertfordshire and North London. A car and full expenses are provided and there are bonus and pension schemes in operation. Apply, giving fu.. details of experience to the Sales Manager, C. L. Bencard Ltd., Park Royal, London, N.W.10. C9800

YOUNG PHARMACIST required by well known pharmaceutical manufacturers with factory in Scotland. The post is an interesting one on the production side, and preference will be given to candidates having had some industrial experience. Familiarity with the preparation of sterile products would be an advantage. Please address applications giving full details of education, and experience to Box C9810.

Evans Medical Supplies have a vacancy for a **REPRESENTATIVE** to call on chemists in Lancashire. Car provided. Pension scheme in operation. Apply stating full details of career to Chemist Sales Manager, Evans Medical Supplies Ltd., Speke, Liverpool 19. C9825.

EXPERIENCED REPRESENTATIVES required all Areas with good live connections calling on Retail Chemists, Stores, etc.; to carry entirely new and well-introduced product selling throughout the year. Full advertising support. Best commission rates offered. Write full details to Silmor Distributing Co., 34 Caledonian Road, London, N1 Tel: TER 0866 or MAI 8159. C9766

MEDICAL REPRESENTATIVES. Due to business expansion Sandoz Products Ltd. invite applications from young men for the appointment of medical representative in the following areas:—(a) Cambridgeshire, Huntingdonshire, Norfolk and Suffolk; (b) South Wales, including South Welsh counties and Monmouthshire; (c) Oxfordshire, Berkshire, Buckinghamshire, Northamptonshire and Wiltshire; (d) Glasgow, and North-West Scotland. Attractive salary. Superannuation scheme in operation. Thorough training given. Age not exceeding 32. Applicants should be pharmacists (preferably F.P.S.). Please send full details of age, education, qualifications and experience with photograph (which will be returned) to Staff Manager, Sandoz Products Ltd., 134 Wigmore Street, London, W.1. C9827

Riker Laboratories Ltd., have a vacancy for a **REPRESENTATIVE** for a Yorkshire territory. A pharmaceutical qualification is desirable, but consideration will be given to other suitable qualified persons. A Company car is provided and remuneration is by salary, expenses and bonus. There is a Company pensions' scheme in operation. Previous experience is not essential as full training will be given. Apply in writing in the first instance to Sales Department, Morley Street, Loughborough marking the envelope "Medical Representative". C9828

FACTORY ASSISTANT or **PROCESS WORKER** required immediately by London Manufacturing Chemists. Applications invited from men from 25-45 years, stating experience and salary required. Five-day week. Box C252

Evans Medical Supplies Ltd., Ruislip, require **PHARMACIST** for Manager of Drug Departments. Pension Scheme, five-day week. Apply London General Manager, giving details of experience and age. C9788

Roche-Medical **REPRESENTATIVES.** Expansion and Promotion have created the following vacancies: (a) South Wales; (2) Oxon, Berks, Bucks, Northants. Previous experience not necessary, but applicants up to 35 years of age should hold a pharmaceutical qualification. Applicants with no pharmaceutical qualification should give adequate details of experience, education and-or academic attainment to warrant consideration. Usual expenses and salary commensurate with experience. Contributory pension scheme. Detailed applications, which will be treated as confidential, to the Secretary, Roche Products Limited, 15 Manchester Square, London, W.1. C9876

RESEARCH PHARMACEUTICAL CHEMIST. Imperial Chemical Industries Limited has a vacancy for a **PHARMACEUTICAL CHEMIST** in the formulation section of the chemotherapeutic research organisation. Applicants should have a higher pharmaceutical qualification and preference will be given to those with a Hons. B.Sc. degree. Previous research experience would be an advantage The Company's Research Laboratories are at present situated in the North Manchester area, but new Laboratories are now being built in a rural area about twenty miles south of Manchester. Applications with full particulars should be addressed to Staff Department (C.R.S.C.), Imperial Chemical (Pharmaceuticals) Limited, Fulshaw Hall, Wilmslow, Cheshire. C9881

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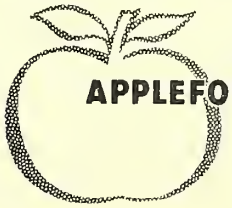

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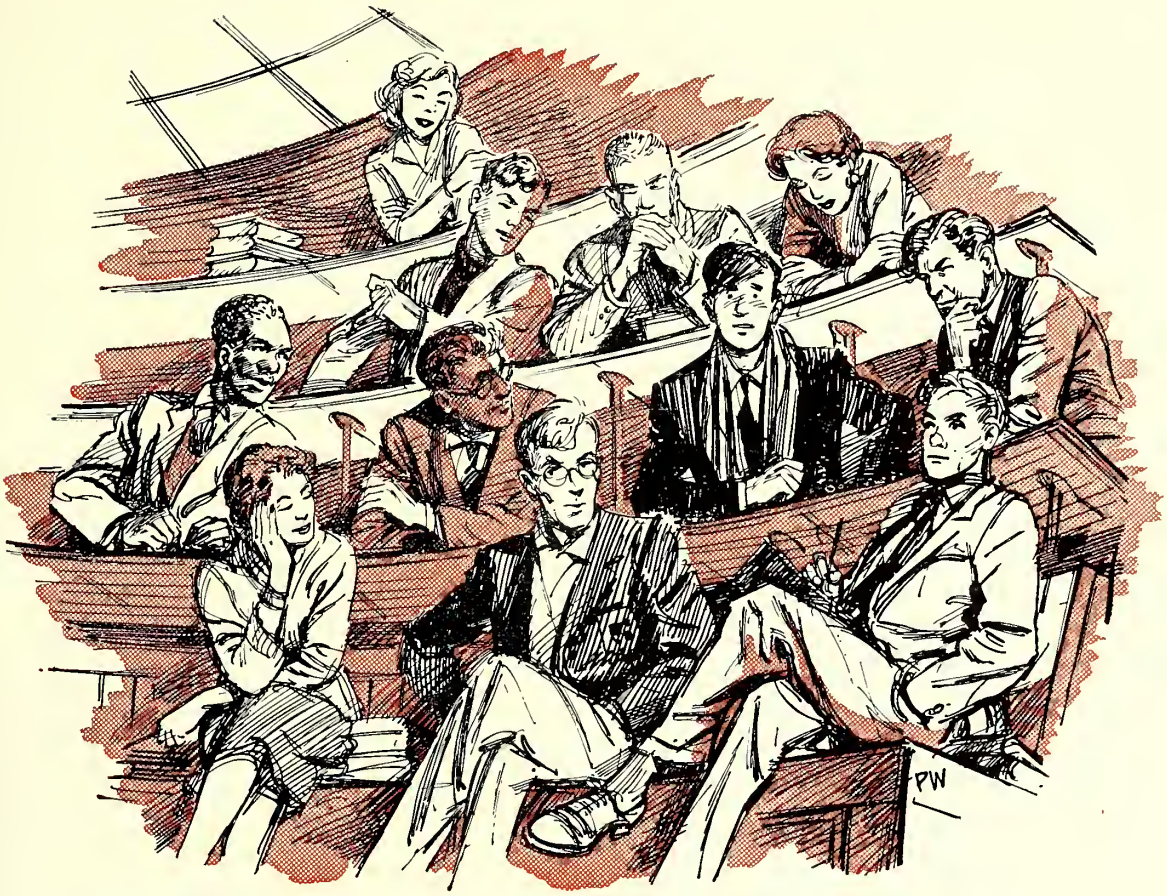

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